



State of Arizona
Department of Liquor Licenses and Control

Press Release

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FOR IMMEDIATE RELEASE

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The 2018 Arizona Liquor License Lottery

PHOENIX – Owning a bar, beer and wine bar, or liquor store in Arizona requires patience, good timing, and cash reserves. Of the [21 types of liquor licenses available in Arizona](#), the Bar, Beer & Wine Bar, and Liquor Store licenses (Series 6, 7 and 9 respectively) are transferrable. A person may apply for a transferrable license under three circumstances:

- When the state creates new licenses based on a county population increase of 10,000 for Series 6 and 9 licenses, or 5,000 for Series 7 licenses within the past fiscal year,
- When the Director decides to make revoked or reverted licenses available in the liquor license lottery, and
- When a licensee decides to sell a transferrable liquor license on the open market.

Based on population increase, fifty-one (51) new licenses are available for the 2018 liquor license lottery. The affected counties are Coconino, Maricopa, Pima, Pinal, Yavapai, and Yuma.

Concerning revoked and reverted licenses, the Director approved the following additional licenses.

- One (1) Coconino Series 7 license
- One (1) Gila Series 7 license
- One (1) Mohave Series 6 license
- One (1) Navajo Series 9 license
- One (1) Santa Cruz Series 6 license and one (1) Santa Cruz Series 7 license
- One (1) Yavapai Series 6 license and one (1) Yavapai Series 7 license.

Prices for new licenses range from \$9,636 for a Beer and Wine Bar license in Santa Cruz County to \$251,250 for a Liquor Store license in Maricopa County. Independent appraisers establish license values. Much like real estate, previous sale prices in a specific geographic area determine the fair market values.

The Arizona Department of Liquor will accept [lottery entries](#) from Monday, October 1 through Friday, October 19, 2018. A non-refundable \$100 fee is required with the submission. A proposed business location is not necessary to enter the lottery, but if chosen to receive a license, a location must be communicated to the department before Monday, November 8, 2021.

Effective for the 2017 Liquor License Lottery and forward, per A.R.S. § 4-206.01(F), the number of times that a person may enter the random selection process shall not exceed the number of licenses of that series that

are available for issuance. For the purposes of this section, a partnership, limited liability company, association, company, or corporation shall be considered the same person if owned, managed, operated, or controlled by the same controlling person, as defined in A.R.S. § 4-101. Any entries received in excess of the allowable number shall be disqualified, and the entry fee shall be surrendered.

2018 Arizona Liquor License Lottery			
Available Licenses and Fair Market Values			
County	Series 6 (bar)	Series 7 (Beer & Wine Bar)	Series 9 (Liquor Store)
Coconino County	0 available	2 available	0 available
Fair Market Value	N/A	\$24,350	N/A
Gila County	0 available	1 available	0 available
Fair Market Value	N/A	\$10,000	N/A
Maricopa County	8 available	16 available	8 available
Fair Market Value	\$94,950	\$35,950	\$251,250
Mohave County	1 available	0 available	0 available
Fair Market Value	\$52,850	N/A	N/A
Navajo County	0 available	0 available	1 available
Fair Market Value	N/A	N/A	\$43,900
Pima County	1 available	2 available	1 available
Fair Market Value	\$41,850	\$16,550	\$105,850
Pinal County	3 available	3 available	2 available
Fair Market Value	\$45,750	\$13,200	\$106,000
Santa Cruz County	1 available	1 available	0 available
Fair Market Value	\$41,563	\$9,636	N/A
Yavapai County	2 available	2 available	1 available
Fair Market Value	\$63,750	\$28,000	\$89,000
Yuma County	2 available	1 available	0 available
Fair Market Value	\$56,650	\$15,500	N/A

When the number of applications exceeds the available licenses in a series, a [random selection drawing](#) is held to determine which entrants may participate in the application process. The drawing will be held at 10 a.m. Thursday, November 8, 2018.

Learn more about the 2018 Arizona liquor license lottery by visiting <http://www.azliquor.gov/lottery.cfm> or contacting Nate Snyder at nathaniel.snyder@azliquor.gov.