

GOVERNOR'S MONTHLY REPORT

June 2016

(Revised 7/13/17)



STATE OF ARIZONA
DEPARTMENT OF LIQUOR LICENSES AND CONTROL

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The information reported in this document is used to keep the Governor and staff apprised of accomplishments, key issues, and upcoming events as they relate to the Department of Liquor Licenses and Control, and its three divisions (Licensing, Administration, and Investigations) on a monthly basis.

GRANTS & FUNDING
LIQUOR ENFORCEMENT & EDUCATION OUTREACH GRANT
CUB (COVERT UNDERAGE BUYER) PROGRAM

In an effort to curb the sale of liquor to underage persons, the Covert Underage Buyer (CUB) program was instituted in May of 2003. This program provides the resources necessary for the department to investigate reported complaints of liquor licensed businesses suspected of one or more underage liquor law violations. When there is reasonable suspicion to believe that a liquor-licensed establishment is selling liquor to underage customers, the department will send in a CUB to attempt to purchase liquor. CUBs are between the ages of sixteen (16) and nineteen (19) who are carefully trained by DLLC investigators to understand and follow state laws, including DLLC's CUB investigations guidelines and personal and public safety measures. Currently there are two (2) officers and a total of seven (7) trained CUBs performing CUB operations for the department. DLLC provides CUB program training to all Arizona law enforcement agencies, allowing the program to operate statewide.

In June 2016, DLLC conducted investigations of nineteen (19) liquor-licensed establishments in Prescott, Nogales, Tucson, Sierra Vista, Mesa, and Scottsdale. Five (5) CUBs were used. Six (6), or thirty-two (31.6%) percent, of these establishments sold alcohol to a CUB resulting in fifteen (15) administrative violations and seven (7) criminal violations. All nineteen (19) locations were investigated in response to complaints received by DLLC.

Since the inception of the program, three thousand nine hundred ten (3,910) establishments have been investigated and one thousand two hundred forty-two (1,242) or thirty-two (31.8%) percent have sold to CUB buyers resulting in two thousand nine hundred eighty-nine (2,989) administrative violations and two thousand three hundred eighty-nine (2,389) criminal violations.

CUB Program Statistics

Calendar Year	Locations Investigated	# Sold to CUB	% of Locations that Sold to CUB	Administrative Violations	Criminal Violations
2003	122	33	29	70	71
2004	217	55	25	122	136
2005	337	108	32	342	283
2006	475	148	31	409	317
2007	450	108	24	200	201
2008	572	172	30	416	349
2009	392	115	29	234	229
2010	169	96	57	207	129
2011	234	62	26	143	69
2012	215	82	38	225	193
2013	310	98	32	220	143
2014	181	76	42	179	122
2015	186	68	37	168	107
2016	50	21	42	54	40

An Underage Drinking Hotline is in operation for concerned citizens to call when underage drinking, service, or sales are suspected. With each complaint DLLC launches an investigation. The Underage Drinking Hotline number is 1-877-NOT-LEGL or 1-877-668-5345.

OUTREACH

Community & Agency Outreach

Community and agency outreach meetings and presentations create opportunities to increase DLLC's efficiency and relevancy, encourage agency collaborative efforts, and promote safe and legal alcohol distribution, sales, and consumption.

Community and agency outreach during the month:

- Meeting with Phoenix Police Department – director
- Arizona Substance Abuse Partnership (ASAP) Meeting – director
- Meeting with Director of Department of Health Services (DHS) – director
- Governor's Regulatory Review Council (GRRC) Meeting – director
- Meeting with Valley Ho – director
- Meeting with Scottsdale Police Department – director
- West Valley Chief of Police Meeting – director
- Meeting with Crescent Crown – director
- Meeting with Department of Public Safety (DPS) – director
- Meeting with Spirit Wholesalers – director
- Meeting with Desert Ridge retailers – director
- Governor's Office of Highway Safety (GOHS) Meeting – director
- Arizona Leadership in Police Organizations (ALP) graduation ceremony – deputy director
- Meeting with Department of Revenue (DOR) – assistant director of licensing
- Meeting with Chief Human Resources Officer (ADOA) – assistant director of licensing

Law Enforcement Special Detail:

- CUB – Investigator Palubeskie conducted one, Investigator Williams conducted three, Investigator Parris assisted with one
- Governor's Office of Highway Safety (GOHS) Conference – Investigator Sanchez attended
- ShowLow Days – Investigator Carruthers
- Tombstone Marshal's Office Title 4 and Fake ID Training for 7 Officers (two classes) – Investigator Zacarias
- Fort McDowell Police Department Title 4 and Fake ID Training for 7 Officers (two classes) – Investigator Webb
- Forms Meeting with Industry members – Investigator Palubeskie
- Trade Practice, Title 4 Training Management, Stats, Letters to Producers answering requests, and In-House Training – Investigator Miller
- Completed 13 Site Inspections, Title 4 Training Management and Complaint Hotline – Ms. Strickland
- Supervisor School – Investigator Williams
- Governor's Office of Youth, Faith and Family (GOYFF) Grant Education for 4 statewide coalition meetings reaching 63 community members – Investigator Williams
- GOYFF Educational contacts with 2 Police Departments about underage drinking campaign – Investigator Williams
- Vehicle assignment – Investigator Trevizo
- New Hire Process – Investigator Zacarias and Investigator Sanchez
- Out-of-area complaints – all Officers

SUCCESS STATISTICS INVESTIGATIONS

It is the responsibility of the Investigations Division to ensure that all licensees adhere to A.R.S. Title 4 (Arizona liquor law) and all Arizona Administrative Code Rules established by the DLLC.

Investigators completed one hundred seventeen (117) routine liquor inspections (RLIs) at licensed establishments and events throughout Arizona resulting in fourteen (14) criminal charges and twenty-two (22) administrative violations. The following success statistics were completed by a nonsupervisory staff of ten (10) full time sworn officers who uphold a statewide officer-to-liquor license ratio of 1:1,217.

Total investigative actions taken this month were six hundred forty-five (645), which is a decrease of thirty-six (35.9%) percent when compared to the one thousand seven (1,007) investigative actions taken in June 2015.

Achievements:	Current Month	Total FY 2016	1 Year Ago This Month	Total FY 2015
Routine Liquor Inspections Completed	117	2,386	264	2,710
Criminal Citations Issued	9	435	14	660
Criminal Counts Charged	14	729	21	1,300
Administrative Counts Charged	22	852	83	1,140
Hidden Ownerships Completed	0	16	0	16
Site Inspections Completed	13	346	29	272
Non-Actioned (Criminal) Complaints	33	421	57	423
Actioned (Administrative) Complaints	7	87	7	96
Compliance Case Reports Submitted	15	345	34	423
On-view Violation Case Reports	8	218	25	256
Law Enforcement Liaison Completed	53	747	88	786
Tax Deficiency Charges	0	213	17	374
MVD Affidavit/Suspension	0	53	2	140
Underage Investigations Statistics:				
Citations Issued to Underage Persons	3	350	9	505
Total Underage Violations	13	690	19	1,087
Total Achievements: (including police report reviews and completed protests not listed above)	645	13,759	1,007	13,378

Compared to June 2015, the number of citations DLLC investigators issued to underage persons decreased by six (6) citations and the total number of underage violations decreased by five (5) violations.

SUCCESS STATISTICS
Investigations (continued)

Current Month	Younger than Age 15	Age					
		15	16	17	18	19	20
Age of minor cited	0	0	0	0	0	2	1

Of the citations issued to underage persons, thirty-three (33.3%) percent were within one year and sixty-seven (66.6%) percent were within two years of the legal drinking age.

Statute/ Definition	Number of Counts Charged This Month	Number of Counts Charged in FY 2016	1 Year Ago This Month	Number of Counts Charged in FY 2015
A.R.S. § 4-241(A) Failure to request ID from underage; accepting unauthorized forms of ID	5	54	7	77
A.R.S. § 4-241(L) Underage who uses false ID to buy alcohol	0	28	1	128
A.R.S. § 4-241(M) Underage who solicits another person for alcohol	0	9	1	30
A.R.S. § 4-241(N) Underage who uses of false ID to gain entry to a liquor business	0	35	0	12
A.R.S. § 4-241(P) Person purchasing alcohol for underage	0	0	0	6
A.R.S. § 4-244(9) Furnishing alcohol to an underage; underage in possession/consumption	6	257	11	499
A.R.S. § 4-244(20) Consuming spirituous liquor in public place, thoroughfare or gathering	0	8	0	24
A.R.S. § 4-244(41) Underage with alcohol in system	2	228	3	291
A.R.S. § 13-2907.01 False reporting to law enforcement agencies	0	3	0	5
A.R.S. § 13-3613 Contributing to delinquency and dependency of a child	0	0	0	4
A.R.S. § 28-3478.1 Unlawful use of driver license	0	51	0	75
A.R.S. § 28-3478.3 Using another person's driver license	0	24	1	24

The number of underage violations issued in June 2016 decreased by eleven (11) compared with June 2015.

SUCCESS STATISTICS
Investigations (continued)
TRACE (TARGET RESPONSIBILITY FOR ALCOHOL CONNECTED EMERGENCY)

The TRACE (Target Responsibility for Alcohol Connected Emergency) program began in June 2004 to develop a system of effective and rapid communication between local law enforcement and emergency medical services (EMS), a service providing out-of-hospital acute care and transport, and personnel in high-profile cases which involve underage drinking. Each TRACE case is concluded only when the source of liquor is traced back to the supplier and the supplier is charged with a criminal and/or administrative violation.

TRACE is a statewide operation with one (1) full time investigator available for immediate response to alcohol-related emergencies which involve an underage person(s).

TRACE Program Statistics

Calendar Year	Total # of New Cases	Administrative Violations	Criminal Violations
2005	11	5	3
2006	11	24	12
2007	4	9	6
2008	6	6	3
2009	8	20	4
2010	5	13	4
2011	5	0	0
2012	8	9	0
2013	4	5	0
2014	7	3	5
2015	7	10	2
2016	1	4	0

There was one (1) TRACE case opened in June 2016.

SUCCESS STATISTICS LIQUOR LICENSE AUDITS

Currently there are one hundred seventy-three (173) active Series 11 (hotel/motel) licenses and three thousand five hundred seventy-seven (3,577) active Series 12 (restaurant) licenses statewide. Compared to June 2015, the number of hotel/motel with restaurant licenses increased by seven (7) or four (4.2%) percent, and the number of restaurant licenses increased by one hundred forty-three (143) or four (4.2%) percent.

DLLC employs two (2) full time auditors. With a total of three thousand seven hundred fifty (3,750) restaurant-type licenses combined, the statewide auditor-to-liquor license ratio is: 1:1,875.

Audit Status	Current Month	This Month Last Year
Audits closed	9	7
Audits initiated	9	7
Audits in progress	16	16
Open cases w/projected ratio of >37%	9	14
Open cases w/projected ratio between 30 to 37%	7	2
Open cases w/projected ratio of <30%	0	0
Locations granted 1 year to continue operation	0	1
Locations being monitored	99	83

During June 2016, nine (9) audits were completed in Maricopa, Pima, and Yavapai Counties, which resulted in actionable violations in seven (7) of those cases. On June 30, 2016, there were sixteen (16) audits in progress and ninety-nine (99) locations being monitored.

Audit Action	Current Month	Total FY 2016	This Month Last Year	Total FY 2015	Total 2003 To Present
Audits completed	9	98	7	91	908
Audits passed	5	74	5	56	513
Audits failed	2	16	1	25	305
Inconclusive	2	7	1	10	83
Other charges only	0	1	0	0	7

In June 2016, audit fines assessed from violations totaled eight thousand nine hundred fifty (\$8,950) dollars. Compared to June 2015, total audit fines assessed from violations increased by five thousand five hundred seventy-five (\$5,575) dollars.

SUCCESS STATISTICS
Liquor License Audits (continued)

Audit Revenue 2-year Comparison

Audit Action	Current Month	Total FY 2016	1 Year Ago This Month	Total FY 2015
Fines Assessed	\$8,950	\$45,525	\$3,375	\$71,350

Audit statistics since FY 2007 are noted below:

Year	Audits Completed	Revenues Collected	Average Fine per Audit
FY 2007	27 audits	\$13,000	\$481
FY 2008	61 audits	\$36,500	\$598
FY 2009	103 audits	\$81,275	\$789
FY 2010	87 audits	\$81,750	\$940
FY 2011	82 audits	\$84,400	\$1,029
FY 2012	90 audits	\$64,355	\$715
FY 2013	84 audits	\$47,625	\$567
FY 2014	92 audits	\$49,625	\$539
FY 2015	91 audits	\$47,725	\$524
FY 2016	98 audits	\$73,700	\$752

Online Sampling Requests:

DLLC developed and instituted online sampling requests. After the requesting licensee enters the date, time and location, the system then verifies whether: (1) there are other sampling events at the same location on the same date, (2) the requestor has not exceeded twelve (12) allowed sampling events per location per year, and (3) the location meets the requirements of a sampling location. If the system determines the sampling request meets all of the requirements, the sampling event is booked, an email along with a "Notice of Sampling" credential is instantly emailed to the distributor, and a notification email is sent to the retail location.

During the month of June 2016, there were eight hundred ninety-seven (897) sampling requests entered into and approved by the online system. Of these sampling requests nineteen (19) were cancelled. In FY 2016, the online system has saved over two thousand nine hundred sixty-six (2,966.85) staff hours.

SUCCESS STATISTICS COMPLIANCE

The Compliance Unit governs the dispute-resolution process and imposes disciplinary actions against licensees for violations of State liquor laws. The Compliance Unit is responsible for determining an appropriate course of disciplinary action which may consist of verbal or written warnings, consent agreements, or referral for a full administrative hearing.

Achievements	Current Month	Total FY 2016	1 Year Ago This Month	Total FY 2015
Revocations	0	2	0	0
Suspensions	0	0	1	2
Surrenders	3	20	0	10
Divestitures	0	6	1	7
Administrative Complaints	1	8	0	2
Decisions & Orders	0	2	0	1
Cases Received	37	985	41	843
Cases Completed	9	281	8	198
Cases in Progress	28	704	33	645
Warning Letter Issued	1	28	2	22
Cases Sent to OAH	0	5	0	7

Economic Impact:

Fines collected during the month totaled fifty-five thousand three hundred fifty (\$55,350) dollars from sixty-two (62) adjudicated compliance actions. Compared to last month, May 2016, this represents a ninety-nine (99.3%) percent increase in collected revenues and a two hundred twenty-six (226.3%) percent increase in the number of compliance actions processed. Compared to June 2015, this represents a ninety-five (95.1%) percent increase in collected revenues and a seventy-two (72.2%) percent increase in the number of compliance actions processed.

A penalty payment plan gives licensees the option to pay fines in installments rather than in one lump sum. DLLC and the licensee agree to the terms of the payment plan during the negotiation process. Although the payment plan may reduce DLLC's monthly collection of fine revenues in the short term, the long term outcome is intended to keep establishments in business by easing the financial burden of fines.

Fiscal Year	Compliance Actions	Revenues Collected	Average Fine Per Action
2005-2006	500	\$689,475	\$1,379
2006-2007	429	\$627,975	\$1,464
2007-2008	334	\$582,350	\$1,744
2008-2009	584	\$886,440	\$1,518
2009-2010	415	\$705,725	\$1,701
2010-2011	425	\$598,509	\$1,408
2011-2012	479	\$428,445	\$894
2012-2013	440	\$673,710	\$1,531
2013-2014	500	\$473,910	\$948
2014-2015	561	\$516,365	\$920
2015-2016	420	\$506,325	\$1,206

SUCCESS STATISTICS
Compliance (continued)

Adjudicated Underage Violations:

Statute	Adjudicated This Month	TOTAL FY 2016	1 Year Ago This Month	TOTAL FY 2015
A.R.S. § 4-241(A) Failure to request ID from underage; accepting unauthorized forms of ID; failure to follow the identification procedure prescribed by statutes	7	65	5	92
A.R.S. § 4-241(L) Underage who uses false ID to buy alcohol	0	0	0	0
A.R.S. § 4-241(M) Underage who solicits another person for alcohol	0	0	0	0
A.R.S. § 4-241(N) Underage who uses of false ID to gain entry to a liquor business	0	0	0	0
A.R.S. § 4-241(P) Person purchasing alcohol for underage	0	0	0	0
A.R.S. § 4-244(1) Unlicensed Resale	0	9	3	20
A.R.S. § 4-244(9) Furnishing alcohol to an underage; underage in possession/consumption	7	64	5	89
A.R.S. § 4-244(16) Knowingly allow furnishing liquor to underage	0	0	0	0
A.R.S. § 4-244(22) Underage on premises without parent (on-sale); consume without permission of premises owner	1	8	0	6
A.R.S. § 4-244(41) Underage with alcohol in system	0	0	0	0
A.R.S. § 4-244(42) Employee of licensee to accept gratuity to allow underage inside of bar/sell alcohol	0	1	0	0
A.R.S. § 13-2907(01) False reporting to law enforcement agencies	0	0	0	0
A.R.S. § 28-3478(1) Unlawful use of driver license	0	0	0	0
A.R.S. § 28-3478(3) Using another person's driver license	0	0	0	0

During FY 2016, fines from adjudicated underage violations total ninety-nine thousand (\$99,000) dollars.

Compliance Statistics Resulting From Underage Violations:

Fiscal Year	Fines Collected	Licenses Suspended	Licenses Revoked
2011	\$214,500	2	0
2012	\$82,265	1	0
2013	\$125,500	4	1
2014	\$80,625	1	2
2015	\$82,375	0	0
2016	\$99,000	0	0

SUCCESS STATISTICS STATE LIQUOR BOARD

The State Liquor Board operates independently from the Director of the Department of Liquor Licenses and Control and is responsible for hearing liquor license applications that have been protested by the public, the governing body of a city, town or county, or the Department Director. Additionally, the Board may hear appeals and overturn or amend decisions of the Director.

Achievements:	Current Month	Total FY 2016	1 Year Ago This Month	Total FY 2015
Hearings Scheduled	0	25	5	57
Licenses Granted	0	1	3	20
Licenses Denied	0	4	1	11
Continuances Granted	0	4	0	11
Continuances Denied	0	0	0	1
Licenses Withdrawn	0	8	0	13
Appeals Heard	0	3	0	0
Rehearings Requested	0	1	0	1
Hearings Cancelled by Director	0	3	1	3

There were no hearings scheduled before the State Liquor Board in June.

STATE LIQUOR BOARD MEMBERS AND TERMS

Cyndy A. Valdez (R)	Chair Pima County Wholesaler	Term Expires January 16, 2017
Vikki R. Scarafiotti (D)	Maricopa County No Financial Interest	Term Expires January 16, 2017
Michael J. Troyan (I)	Maricopa County Retailer	Term Expires January 15, 2018
Troy Campbell (R)	Coconino County No Financial Interest	Term Expires January 15, 2018
Sergio A. Arellano (R)	Pima County No Financial Interest	Term Expired January 21, 2019
Vacant	Neighborhood Association	Term Expired January 18, 2016
Vacant	No Financial Interest	Term Expires January 15, 2018

SUCCESS STATISTICS LICENSING DIVISION

The Licensing Division is responsible for processing new license applications, permits, renewals, and maintaining up-to-date and accurate information on active licenses. Compared to this month last year, June 2015, the number of new liquor licenses issued in Arizona decreased forty-one (40.8%) percent and the number of active licenses increased one (1.3%) percent. Also, compared with June 2015, monthly licensing revenues have increased fourteen (14.3%) percent from three hundred twenty-one thousand one hundred twenty-four (\$321,124) dollars during this time last year to three hundred sixty-seven thousand seven (\$367,007) dollars during the current month.

In June 2016, five (5) exempt locations were approved which brings the total active exempt locations in Arizona to ninety-eight (98). An exempt location is an establishment that has: (1) met the criteria established in A.R.S. §4-244.05 and A.A.C. R19-1-324; (2) made application for the exemption; (3) been inspected by a DLLC investigator; and (4) been issued a one-year exemption which allows patrons to bring and consume beer and wine on the premises.

Licensing	Current Month	Total FY 2016	1 Year Ago This Month	Total FY 2015
New Licenses Issued	90	1,473	152	1,559
Renewed Licenses	559	11,977	687	11,952
Lottery Licenses Issued	0	14	0	16
Collected Lottery Revenues	0	\$2,207,600	0	\$1,208,300
Number of Active Liquor Licenses	12,203*	12,203*	12,052*	12,052*
Exempt Locations Issued	5	57	5	84
Number of Exempt Locations	98**	98**	86**	86**
Collected Licensing Revenues (including lottery revenues)	\$367,007	\$12,347,940	\$321,124	\$7,884,153

*This number fluctuates daily depending on renewals, new applications, suspensions and revocations.

**This number fluctuates daily depending on renewals and new applications.

Collected Revenue by Fee Type in June 2016

Fair Market Value	0
Applications	12,600
License Fees	219,243
Out-of-State	0
Agent Change	2,400
Fines	49,850
Special Event	3,100
Club	4,350
Penalties	4,950
Copy Fees	4,924
Non-Use Surcharge	16,900
Audit Surcharge	8,490
Enforcement K Surcharge	18,480
Enforcement L Surcharge	16,695
Miscellaneous	10

TOTAL REVENUES COLLECTED	\$361,991
(fingerprints)	5,016
TOTAL REPORT	\$367,007

**LEAN TRANSFORMATION
STATEWIDE LICENSING INITIATIVE**

In FY 2015, DLLC issued one thousand five hundred forty-one (1,541) new licenses. Beginning in FY 2016, all DLLC license applications will be included in the continuous improvement process. Customer service representatives (CSRs) have received training and resource materials to ensure that consistent licensing policies and procedures are used when processing applications. A standardized process will help reduce CSR errors, improve processing time, and improve customer satisfaction rates. DLLC reports its monthly “scorecard” to the Arizona Government Transformation Office (GTO).

In June 2016, sixty (60) New and Transfer licenses were issued in Series 6 Bar, Series 7 Beer and Wine Bar, Series 9 Liquor Store, Series 10 Beer and Wine Store, and Series 12 Restaurant. The target time to process a license application from Date Accepted to Date Approved/Ready to Issue is eighty (80) days.

License Type	Average Number of Days from Date Accepted to Date Approved (Goal: 80 days)	Average Number of Days from Date Accepted to Date Issued*
Series 6 Bar	91 days	99 days
Series 7 Beer and Wine Bar	88 days	99 days
Series 9 Liquor Store	86 days	92 days
Series 10 Beer and Wine Store	75 days	86 days
Series 12 Restaurant	81 days	91 days

- * Licenses issued after one hundred five (105) days are due to extenuating circumstances, which most commonly include:
- protests by local government, individual within 1-mile radius of business, or department, which require a board hearing;
 - delay in licensee completing construction/build-out;
 - incomplete application requirements; and/or
 - delays due to erroneous information on application.

WHAT'S NEXT AT DLLC?

Upcoming Events and Milestones

Retirement

Sergeant Robert Dorn will retire after 28 years with DLLC, and 37 years as a law enforcement officer.

2016 Arizona Liquor License Lottery

The next activity in the 2016 liquor license lottery is the random selection drawing on July 13, 2016 at 10:00 a.m. The 2016 lottery timeline, licenses being offered, and their fair market values (FMV) are in the tables below.

2016 Lottery Fees & Due Dates Table	
Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204	
Activity	Deadline
Random selection drawing (commence @ 10 a.m.)	Wednesday, July 13, 2016, 10 a.m.
DLLC post randomly selected applicants on website	Thursday, July 14, 2016
Selected applicants submit non-refundable 50% deposit (by 3 p.m., first day of business 105 days after drawing)	Wednesday, October 26, 2016
Non-refundable final fees and license issue date for entries with a pre-determined business location	First business day which occurs 105 days after application (not the Entry Form) is processed or when ready for issuance
Non-refundable final balance due for entries without a pre-determined business location (the balance of the fair market value is due on the first business day which occurs 180 days after the 50% deposit payment was due)	Tuesday, April 25, 2017
Completed applications (including the physical address for the liquor licensed business, fingerprints, questionnaires, manager's agreements, etc.) must be received by the department no later than 24 months after the random selection drawing was conducted	Friday, July 13, 2018
Lottery notes regarding local governing bodies:	
<ul style="list-style-type: none"> • local governments must post lottery entry applications for 20 days. • local governments have 60-days to submit recommendation regarding lottery applicants to DLLC. • when DLLC receives a local government recommendation, a 15-day waiting period must pass prior to DLLC issuing the license. 	

(* indicates a non-refundable fee)			
County	Series 6 (Bar)	Series 7 (Beer & Wine Bar)	Series 9 (Liquor Store)
Maricopa	10 available	8 available	12 available
Fair Market Value	78,850	17,550	238,400
50% Deposit*	39,425	8,775	119,200
Final Payment*	39,425	8,775	119,200
Application Fee*	\$ 100	\$ 100	\$ 100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Pinal	2 available	2 available	3 available
Fair Market Value	36,150	7,600	80,300
50% Deposit*	18,075	3,800	40,150
Final Payment*	18,075	3,800	40,150
Application Fee*	\$ 100	\$ 100	\$ 100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov

END OF DLLC JUNE 2016 REPORT TO THE GOVERNOR