

Arizona Department of Liquor Licenses and Control



July 2017 Governor's Monthly Report (REVISED 2/15/19)

STATE OF ARIZONA
DEPARTMENT OF LIQUOR LICENSES AND CONTROL
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Mission Statement

To protect public safety and support economic growth through the responsible sale and consumption of liquor, and to efficiently license qualified applicants.

Vision Statement

We envision being a leader in state liquor licensing and enforcement, focused entirely on delivering exceptional services that meet customers needs and enrich the communities we serve.

The Department is in its third year of lean transformation through the continuous improvement principles and strategies of the Arizona Management System (AMS). We endeavor to realize the Governor’s vision of “government at the speed of business,” applying effort in key areas tied to our mission. Our progress will be reported in monthly reports to the Governor.

ARIZONA MANAGEMENT SYSTEM ROADMAP

Department Goals and Objectives

| Goals | Objectives |
|--|--|
| Enrich technology tools and opportunities | <ul style="list-style-type: none"> ➤ Successfully launch the agency’s new e-Licensing tool to realize opportunities to move agency processes on-line ➤ Develop and operationalize a plan to incrementally grow the number of stakeholders using the e-Licensing system and its number of on-line services ➤ Through daily use of the new e-Licensing system, organically identify, realize, and operationalize continuous improvement opportunities that enhance agency performance |
| Accelerate agency performance | <ul style="list-style-type: none"> ➤ Grow agency AMS maturity to, at minimum, Level 3 ➤ Apply AMS tools to 2017 Statewide Employee Engagement Results to drive developing talent ➤ Optimize agency website by simplifying site design and eliminating non-value added tools and information ➤ Complete Intermediate PDCA training and apply lessons and tools to agency improvement projects |
| Promote and act to create safe communities | <ul style="list-style-type: none"> ➤ Actively participate on the Governor’s initiative to reduce the incidence of wrong way drivers on Arizona’s freeways ➤ Conduct a breakthrough project targeting reducing the sale of alcohol to persons under 21 ➤ Leverage partnerships to grow and enrich youth outreach and education programs targeting abstinence of alcohol ➤ Grow the Audit Unit’s impact on reviewing Hotel-Motel and Restaurant series licensee compliance with applicable Arizona Revised Statutes Title 4 laws |

LICENSING AND ADMINISTRATION DIVISION

LICENSING SECTION

Licensing is responsible for issuing liquor licenses to qualified applicants and providing exceptional customer service to the public. Current staffing includes seven Customer Service Representatives, three Records Custodians, and a Licensing Manager. Personal assistance was provided to more than 400 walk-in applicants and licensees in July 2017.

| Transaction | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|------------------------------|-----------|-------------------------|---------------------|
| New liquor licenses issued | 125 | 125 | 2,006 |
| Liquor licenses renewed | 726 | 726 | 12,319 |
| Special event permits issued | 70 | 70 | 3,576 |
| Interim permits issued | 40 | 40 | 485 |
| Exempt locations issued | 13 | 13 | 131 |
| Number of exempt locations | 135* | 135* | 138 |
| Lottery licenses issued | 2 | 2 | 18 |
| Active liquor licenses | 12,903** | 12,903** | 12,871 |

*This number fluctuates daily depending on renewals and new applications.

**This number fluctuates daily depending on renewals, new applications, suspensions and revocations.

The Department is required to approve or disapprove a license application within 105 days from the day the application is filed (A.R.S. § 201(E)). The time to process an application indicates how well the Department is fulfilling its mission to “efficiently license qualified applicants.” The goal is to issue Series 6-Bar, Series 7-Beer and Wine Bar, Series 9-Liquor Store, Series 10-Beer and Wine Store, and Series 12-Restaurant licenses in no more than 80 days.

| License Type | Average Number of Days to Issue License | | |
|-------------------------------|---|----------------------------|-----------------------------|
| | July 2017 | FY 2018 Running Average | FY 2017 Year End Average |
| Series 6-Bar | 75 | 75 | 76 |
| Series 7-Beer and Wine Bar | 76 | 76 | 75 |
| Series 9-Liquor Store | 70 | 70 | 74 |
| Series 10-Beer and Wine Store | 76 | 76 | 77 |
| Series 12-Restaurant | 77 | 77 | 74 |

ADMINISTRATION SECTION

Administration is responsible for Budget and Finance, Procurement, Information Technology, Communications, Special Projects, Human Resources, Liquor Board Administration, and Policy Research. The Budget and Finance Unit tracks incoming revenues which include funding allocated to the Department, grants awarded to the Investigation Division, license fees, and fines. This unit coordinates revenue disbursement to the state and Arizona's 15 counties.

Collected Revenue by Fee Type

| Source of Revenue | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|--------------------------------|------------------|-------------------------|---------------------|
| FMV (Liquor License Lottery) | 119,200 | 119,200 | 3,526,825 |
| Applications | 11,900 | 11,900 | 165,425 |
| Licenses Issuances Fees | 131,015 | 131,015 | 1,269,105 |
| Licenses Renewals Fees | 173,762 | 173,762 | 2,860,895 |
| Interim Permit Fees | 4,300 | 4,300 | 46,900 |
| Agent Change | 3,600 | 3,600 | 53,410 |
| Fines (Liquor Law Violations) | 34,325 | 34,325 | 420,550 |
| Special Event (DHS) | 1,775 | 1,775 | 70,800 |
| Club (DES) | 6,000 | 6,000 | 48,675 |
| Penalty Fees (Late Renewals) | 11,250 | 11,250 | 169,350 |
| Copy Fees | 150 | 150 | 2,154 |
| Non-Use Surcharge | 16,700 | 16,700 | 201,200 |
| Audit Surcharge (J Fund) | 11,010 | 11,010 | 178,350 |
| Enforcement K Surcharge | 25,270 | 25,270 | 430,645 |
| Enforcement L Surcharge | 22,480 | 22,480 | 373,360 |
| Miscellaneous | 4,977 | 4,977 | 35,892 |
| 17W Direct Shipment License | 2,475 | 2,475 | 118,800 |
| 17W Direct Shipment Renewal | 0 | 0 | 22,200 |
| Fingerprints Fees | 4,180 | 4,180 | 60,522 |
| Total Revenue Collected | \$584,369 | \$584,369 | \$10,055,058 |

Miscellaneous = Acquisition of Control
 Site Inspection
 Extension of Premises
 Co-Op
 Person Transfer
 BYOB
 Location Transfer
 Sampling

STATE LIQUOR BOARD

The State Liquor Board consists of seven members who are appointed by the Governor. Arizona Revised Statutes (A.R.S.) Title 4 requires five of the members shall not be financially interested directly or indirectly in a business licensed to deal with spirituous liquors. Two members shall be engaged in business in the spirituous liquor industry, at least one of whom shall currently be a retail licensee or employee of a retail licensee. One member shall be a member of neighborhood association recognized by a county, city, or town. No more than four members may be of the same political party. No more than three members may be appointed from the same county.

| Action | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|--|-----------|-------------------------|---------------------|
| Hearings Scheduled* | 0 | 0 | 31 |
| Licenses Granted | 0 | 0 | 15 |
| Licenses Denied | 0 | 0 | 3 |
| Continuances Granted (Matters may be postponed to a subsequent hearing.) | 0 | 0 | 9 |
| Continuances Denied | 0 | 0 | 0 |
| Applications Withdrawn (Applicants may withdraw their applications.) | 0 | 0 | 4 |
| Appeals Heard (Applicants and licensees have the right to appeal a decision made by the Director or the Board.) | 0 | 0 | 0 |
| Rehearings Requested (A rehearing of a case may be requested by the Board, the applicant, or an interested party.) | 0 | 0 | 0 |
| Hearings Cancelled (If the reason for the protest is clearly removed or satisfied, the Director may request the Board to cancel the hearing.) | 0 | 0 | 4 |

*No hearings were scheduled for July 2017.

| LIQUOR BOARD MEMBERS | |
|--|--|
| Michael J. Troyan (I) Chair Maricopa County Retailer Term Expires January 15, 2018 | Troy L. Campbell (R) Vice Chair Coconino County No Financial Interest Term Expires January 15, 2018 |
| Michael N. Widener (R) Maricopa County No Financial Interest Term Expires January 15, 2018 | John M. McLoughlin (R) Cochise County Wine Producer Term Expires January 20, 2020 |

INVESTIGATION DIVISION

It is the responsibility of the Investigation Division to ensure licensees statewide comply with A.R.S. Title 4 (Arizona liquor law) and Arizona Administrative Code (A.A.C.) Title 19. The Division includes Investigations, Compliance, Audit, Industry Trade Practice, and Prevention.

DIVISION STATISTICS

| Achievements | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|--|------------|----------------------------|---------------------|
| Officer-to-Liquor License Ratio (Nonsupervisory staff of ten full time sworn officers) | 1:1,290 | 1:1,290 | 1:1,287 |
| Citations | | | |
| Total Citations Issued (Number of citations issued by an investigator for administrative, criminal, and underage violations) | 10 | 10 | 429 |
| Citations Issued to Underage (Number of citations written to underage persons who were found in violation of Title 4) | 6 | 6 | 324 |
| Violations | | | |
| Criminal Counts Charged (Number of counts charged by an investigator when person is in violation of Title 4, Title 13 or Title 28) | 21 | 21 | 804 |
| Administrative Counts Charged (Number of administrative counts charged by an investigator when a liquor law violation was found at a liquor-licensed establishment) | 40 | 40 | 700 |
| Underage Violations (Number of counts charged by an investigator for a liquor law violation involving an underage person) | 20 | 20 | 767 |
| Tax Deficiency Charges (Number of tax delinquencies where a licensee is over 120-days late and owes more than \$250) | 3 | 3 | 192 |
| Compliance | | | |
| Routine Liquor Inspections (Number of establishments randomly inspected to ensure they are operating in compliance with Title 4) | 35 | 35 | 526 |
| Actioned (Administrative) Complaints (Number of administrative citations issued and scheduled for an administrative hearing) | 4 | 4 | 124 |
| Compliance Case Reports Submitted | 13 | 13 | 285 |
| Non-Actioned (Criminal) Complaints (Number of incoming complaints to the Investigation Division reporting a liquor law violation) | 35 | 35 | 468 |
| Investigation | | | |
| Site Inspections Completed | 51 | 51 | 432 |
| On-View Violation Case Reports (Level 1 high priority involving underage, over service, and/or act of violence) | 6 | 6 | 59 |
| Total Achievements* | 698 | 698 | 10,896 |

*Including police report reviews and completed protests not listed above

LAW ENFORCEMENT SPECIAL DETAIL

- Covert Underage Buyer Program (CUB) – Detective Williams and Detective Schrimpf
- CUB – Detective Turner and Detective Barchak
- July 4th Detail in Heber-Overgaard – Detective Carruthers and Detective Sanchez
- July 4th Detail in Tempe – Detective Schrimpf and Detective Barchak
- July 14th & 15th Detail in Lake Havasu-Bullhead City – Detective Turner and Detective Sanchez
- Terrorism Training at Mesa Police Department Training Academy – Sergeant Palubeskie
- Community Anti-Drug Coalitions of America (CADCA) Mid-Year Training Institute in Atlanta, Georgia – Detective Webb
- City of Gilbert Local Governing Body Training (14 students) – Detective Williams
- Wholesaler Sampling Training in Phoenix (29 students) – Detective Williams
- Yavapai College Winery Training (37 students) – Detective Williams
- Special Event Training in Phoenix (140 students) – Detective Williams
- Title 4 Train-the-Trainers in Phoenix (57 students) – Detective Williams
- Governor's Office of Youth, Faith and Family (GOYFF) Training at ASU Summer Summit in Sedona – Detective Webb
- GOYFF Training on July 13th and July 27th – Detective Zacarias and Detective Fletcher

COVERT UNDERAGE BUYER PROGRAM

In an effort to curb the sale of liquor to underage persons, the Department utilizes the Covert Underage Buyer (CUB) program, which was instituted in May of 2003. This program provides the resources necessary for the Department to investigate reported complaints of licensed businesses suspected of underage liquor law violations. When the Department has reasonable suspicion a licensed establishment is selling liquor to underage customers, a CUB will be sent in to attempt to purchase liquor. CUB's are between the ages of 16 and 19 and are carefully trained by Department detectives. The Department provides CUB program training to all Arizona law enforcement agencies, allowing the program to operate statewide.

| Action | July 2017 | FY 2018 Year to Date | FY 2017 Year End | May 2003 to July 2017 |
|---|------------------|-------------------------------------|-----------------------------|----------------------------------|
| Locations Investigated | 14 | 14 | 131 | 4,055 |
| Number That Sold to CUB | 4 | 4 | 51 | 1,297 |
| Percentage of Establishments That Sold to CUB | 28.6% | 28.5% | 38.9% | 32% |
| Administrative Citations Issued | 13 | 13 | 128 | 3,130 |
| Criminal Citations Issued | 4 | 4 | 58 | 2,451 |

UNDERAGE VIOLATIONS

| Statute and Violation | Number of Counts Charged in July 2017 | Number of Counts Charged in FY 2018 | Number of Counts Charged in FY 2017 |
|---|---------------------------------------|-------------------------------------|-------------------------------------|
| A.R.S. § 4-241(A) Failure to request ID from underage; accepting unauthorized forms of ID | 5 | 5 | 51 |
| A.R.S. § 4-241(K) Accepting unauthorized IDs | 0 | 0 | 1 |
| A.R.S. § 4-241(L) Underage who uses false ID to buy alcohol | 2 | 2 | 81 |
| A.R.S. § 4-241(M) Underage who solicits another person for alcohol | 0 | 0 | 9 |
| A.R.S. § 4-241(N) Underage who uses of false ID to gain entry to a liquor business | 0 | 0 | 28 |
| A.R.S. § 4-241(P) Person purchasing alcohol for underage | 0 | 0 | 0 |
| A.R.S. § 4-244(9) Furnishing alcohol to an underage; underage in possession/consumption | 9 | 9 | 272 |
| A.R.S. § 4-244(20) Consuming spirituous liquor in public place, thoroughfare or gathering | 0 | 0 | 2 |
| A.R.S. § 4-244(41) Underage with alcohol in system | 3 | 3 | 205 |
| A.R.S. § 13-2907.01 False reporting to law enforcement agencies | 0 | 0 | 5 |
| A.R.S. § 13-3613 Contributing to delinquency and dependency of a child | 0 | 0 | 1 |
| A.R.S. § 28-3478.1 Unlawful use of driver license | 1 | 1 | 95 |
| A.R.S. § 28-3478.3 Using another person's driver license | 0 | 0 | 12 |
| Total Violations | 20 | 20 | 803 |

| Ages of Underaged Cited This Month | <15 | 15 | 16 | 17 | 18 | 19 | 20 |
|------------------------------------|-----|----|----|----|----|----|----|
| | 1 | 1 | 0 | 0 | 0 | 0 | 4 |

AUDIT STATISTICS

The Audit Unit monitors and performs audits of Series 11-Hotel/Motel with Restaurant and Series 12-Restaurant, to determine whether licensees are complying with A.R.S. § 4-205.02 by deriving at least 40% of their gross revenue from the sale of food and 60% from the sale of liquor. The Audit Unit refers violations to the Compliance Unit.

| Active Restaurant-Type Licenses | July 2017 | FY 2018 Running Average | FY 2017 Year End |
|---|-----------|-------------------------------|---------------------|
| Hotel/Motel w/Restaurant (Series 11) | 181 | 181 | 179 |
| Restaurant (Series 12) | 3,769 | 3,769 | 3,745 |
| Total Restaurant-Type Licenses | 3,950 | 3,950 | 3,924 |
| Auditor-to-Liquor License Ratio (Two full time auditors) | 1:1,975 | 1:1,975 | 1:1,962 |
| Open Audit Cases | | | |
| Audits in progress | 2 | 2 | 2 |
| Open cases w/projected ratio of >37% | 0 | 0 | 0 |
| Open cases w/projected ratio between 30 to 37% | 2 | 2 | 2 |
| Open cases w/projected ratio of <30% | 0 | 0 | 0 |
| Locations being monitored | 92 | 92 | 91 |
| Audit Action | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
| Audits Completed | 0 | 0 | 67 |
| Audits Passed | 0 | 0 | 51 |
| Audits Failed | 0 | 0 | 15 |
| Audits Inconclusive/Audit Not Performed | 0 | 0 | 1 |
| Locations granted one year to continue operation | 0 | 0 | 0 |
| Source of Revenue | | | |
| Assessed fine revenue | \$1,500 | \$1,500 | \$56,650 |
| Collected fine revenue | \$1,750 | \$1,750 | \$74,200 |

ONLINE AUDIT SERVICES

Online audit services are improving process efficiency and adding value in time savings for licensees and the Department.

| Sampling Requests | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|--|-----------|-------------------------|---------------------|
| Total sampling requests | 835 | 835 | 13,733 |
| Total sampling requests cancelled | 20 | 20 | 674 |
| Total time savings in hours (Calculation: One sampling request takes three minutes to process.) | 41.8 | 41.8 | 687 |

COMPLIANCE STATISTICS

The Compliance Unit imposes disciplinary actions against licensees for violations of state liquor laws. The Compliance Unit is responsible for determining an appropriate course of disciplinary action which may consist of verbal or written warnings, consent agreements, or referral for a full administrative hearing.

| Action | July 2017 | FY 2018 Year to Date | FY 2017 Year End |
|---|-----------|-------------------------|---------------------|
| Revocations | 0 | 0 | 1 |
| Suspensions | 0 | 0 | 5 |
| Surrenders | 0 | 0 | 18 |
| Divestitures | 0 | 0 | 0 |
| Administrative Complaints | 0 | 0 | 2 |
| Decisions and Orders | 0 | 0 | 0 |
| Cases Received | 12 | 12 | 709 |
| Cases Completed | 2 | 2 | 164 |
| Cases in Progress | 10 | 10 | 515 |
| Warning Letter Issued | 1 | 1 | 46 |
| Cases Sent to the Office of Administrative Hearings | 1 | 1 | 4 |
| Fines Collected | \$34,325 | \$34,325 | \$426,700 |
| Cases Adjudicated | 28 | 28 | 389 |
| Average Fine | \$1,226 | \$1,226 | \$1,097 |
| Action Resulting From Underage Violations | | | |
| Licenses Suspended | 0 | 0 | 1 |
| Licenses Revoked | 0 | 0 | 0 |
| Fines Collected | \$5,250 | \$5,250 | \$86,250 |

UPCOMING EVENTS AND MILESTONES

2017 Arizona Liquor License Lottery

Of the 21 types of liquor licenses available in Arizona, the Bar, Beer & Wine Bar, and Liquor Store licenses are transferrable. A person may apply for a transferrable license under three circumstances: 1) when the state creates new licenses based on county-specific population increases within the past fiscal year, 2) when the Department of Liquor makes available revoked or reverted licenses in its possession, or 3) when a licensee decides to sell a transferrable liquor license on the open market. Forty-nine (49) licenses meeting the criteria for provisions one and two will be available for the 2017 Liquor License Lottery.

Effective for the 2017 Liquor License Lottery and forward, per A.R.S. § 4-206.01(F), the number of times that a person may enter the random selection process shall not exceed the number of licenses of that series that are available for issuance. For the purposes of this section, a partnership, limited liability company, association, company, or corporation shall be considered the same person if owned, managed, operated, or controlled by the same controlling person, as defined in A.R.S. § 4-101. Entries received in excess of the allowable number shall be disqualified and the entry fee shall be surrendered. Lottery fees, license costs and license availability are as follows:

| 2017 Lottery Fees & Due Dates Table | |
|--|---|
| Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204 | |
| Activity | Deadline |
| DLLC post lottery documents on website | Thursday, August 17, 2017 |
| Lottery entry period (ends at 3:00 p.m. on September 8, 2017) (3-weeks) | Monday, August 21 through Friday, September 8, 2017 |
| FMV auditor/drawing facilitator review of number of entry apps & assign random selection drawing numbers (1-week) | Friday, September 15, 2017 |
| Random selection drawing (set up @ 8 a.m., commence @ 10 a.m.) (2-weeks) | Tuesday, October 3, 2017 |
| DLLC post randomly selected applicants on website (1-day) | Wednesday, October 4, 2017 |
| Selected applicants submit non-refundable 50% deposit (by 3 p.m., first day of business 105 days after drawing) | Tuesday, January 16, 2018 |
| Final 50% balance FMV due – Established Location (Tuesday, May 1, 2018) | 1. On the first business day, which occurs 105 days after the 50% deposit payment was due, or 2. Within (5) business days after the Dept. of Liquor notified the applicant that the license ready for issuance. 3. In either case, without exception, failure to submit payment will result in an automatic forfeiture. |
| Disclosed location final fees and license issue date (first day of business 105 days after 50% deposit Tuesday, May 1, 2018) | First business day which occurs 105 days after application is processed, or when ready for issuance. |
| Final 50% FMV balance due – Location Not Established (the first business day 180 days after the initial 50% deposit payment was due) | Monday, July 16, 2018 |
| Final date for entrants to establish a location and submit applications and fees (36 months after the random selection drawing) | Monday, October 5, 2020 |
| Lottery notes regarding local governing bodies: | |
| <ul style="list-style-type: none"> • Local governments must post lottery entry applications for 20 days. • Local governments have 60 days to submit recommendation regarding lottery applicants to Department of Liquor. • When DLLC receives a local government recommendation, a 15-day waiting period must pass prior to DLLC issuing the license. | |

| County | Series 6 (Bar) | Series 7 (Beer & Wine Bar) | Series 9 (Liquor Store) |
|-------------------|-------------------|-------------------------------|----------------------------|
| Coconino | 0 available | 1 available | 0 available |
| Fair Market Value | N/A | \$22,650 | N/A |
| 50% Deposit* | N/A | \$11,325 | N/A |
| Final Payment* | N/A | \$11,325 | N/A |
| Application Fee* | N/A | \$100 | N/A |
| Fingerprint Fee* | N/A | \$22 / \$35 | N/A |
| Issuance Fee** | N/A | vary | N/A |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |
| Maricopa | 14 available | 12 available | 6 available |
| Fair Market Value | \$81,950 | \$21,600 | \$245,100 |
| 50% Deposit* | \$40,975 | \$10,800 | \$122,550 |
| Final Payment* | \$40,975 | \$10,800 | \$122,550 |
| Application Fee* | \$100 | \$100 | \$100 |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 |
| Issuance Fee** | vary | vary | vary |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |
| Mohave | 0 available | 1 available | 0 available |
| Fair Market Value | N/A | \$24,750 | N/A |
| 50% Deposit* | N/A | \$12,375 | N/A |
| Final Payment* | N/A | \$12,375 | N/A |
| Application Fee* | N/A | \$100 | N/A |
| Fingerprint Fee* | N/A | \$22 / \$35 | N/A |
| Issuance Fee** | N/A | vary | N/A |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |
| Pima | 1 available | 2 available | 1 available |
| Fair Market Value | \$33,950 | \$13,450 | \$126,900 |
| 50% Deposit* | \$16,975 | \$6,725 | \$63,450 |
| Final Payment* | \$16,975 | \$6,725 | \$63,450 |
| Application Fee* | \$100 | \$100 | \$100 |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 |
| Issuance Fee** | vary | vary | vary |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |
| Pinal | 2 available | 3 available | 0 available |
| Fair Market Value | \$42,100 | \$11,250 | N/A |
| 50% Deposit* | \$21,050 | \$5,625 | N/A |
| Final Payment* | \$21,050 | \$5,625 | N/A |
| Application Fee* | \$100 | \$100 | N/A |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | N/A |
| Issuance Fee** | vary | vary | N/A |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |

| | | | |
|-------------------|-------------------|-------------------|-------------------|
| Yavapai | 0 available | 1 available | 0 available |
| Fair Market Value | N/A | \$20,000 | N/A |
| 50% Deposit* | N/A | \$10,000 | N/A |
| Final Payment* | N/A | \$10,000 | N/A |
| Application Fee* | N/A | \$100 | N/A |
| Fingerprint Fee* | N/A | \$22 / \$35 | N/A |
| Issuance Fee** | N/A | vary | N/A |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |
| Yuma | 2 available | 2 available | 1 available |
| Fair Market Value | \$58,350 | \$14,450 | \$77,500 |
| 50% Deposit* | \$29,175 | \$7,225 | \$38,750 |
| Final Payment* | \$29,175 | \$7,225 | \$38,750 |
| Application Fee* | \$100 | \$100 | \$100 |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 |
| Issuance Fee** | vary | vary | vary |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov |

END OF JULY 2017 REPORT TO THE GOVERNOR