

Arizona Department of Liquor Licenses and Control



June 2019 Governor's Monthly Report (REVISED 12/9/19)

STATE OF ARIZONA
DEPARTMENT OF LIQUOR LICENSES AND CONTROL
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Mission Statement

To protect public safety and support economic growth through the responsible sale and consumption of liquor, and to efficiently license qualified applicants.

Vision Statement

We envision being a leader in state liquor licensing and enforcement, focused entirely on delivering exceptional services that meet customers needs and enrich the communities we serve.

FY 2019 STRATEGIC PLAN

We endeavor to realize the Governor’s vision of “government at the speed of business,” applying effort in key areas tied to our mission. As developing practitioners of the Arizona Management System (AMS), staff potential to improve performance results is strong. A commitment to continuous improvement through AMS, plus leveraging and developing talent is needed to lean out processes plus optimize resources.

Goals	Goal Performance Indicator(s)	Objectives FY 2019
1: Enrich technology tools and opportunities	# of agency services offered on-line # of system tools improved # of license jobs done in public portal	A) Beginning November 2018, grow customer e-license system use to 15% for those who are existing customers with an email address on record
		B) Increase the number of licensing services offered on-line from 3% to 60%
		C) Identify five (5) licensing system enhancements and implement
		D) By October 1, 2018, create e-licensing webpage with tool link and FAQs to enrich customer use of new licensing system
2: Accelerate agency performance	AMS-driven continuous improvement wins Employee engagement scores	A) Identify five continuous improvement wins (from anywhere across the agency) and implement
		B) Seek outside professional development training for 30% of civilian staff
		C) Provide avenues to increase Licensing Section effectiveness by addressing workload and time impacts
		D) Create standard written work for resolving license renewals with outstanding compliance actions by March 31, 2019
3: Promote and act to create safe communities	Sales of alcohol to underage persons Over service Acts of violence	A) When notified by Arizona DPS of a collision, investigate 100% of licensees in wrong way driver cases on Arizona freeways wherein a Title 4 violation is a contributing factor, significant injury or death occurred, and a direct causal link exists between a licensed entity and the driver of the responsible vehicle
		B) Complete investigative breakthrough project efforts to reduce the sale of alcohol to persons under 21 by 50% by December 31, 2018
		C) Execute 235 youth outreach and education training deliveries targeting abstinence of alcohol

LICENSING AND ADMINISTRATION DIVISION

LICENSING SECTION

Licensing is responsible for issuing liquor licenses to qualified applicants and providing exceptional customer service to the public. Current licensing staff includes 5 customer service representatives (CSRs), 3 records custodians, and a licensing manager. CSRs answer questions and assist licensees with completing required paperwork. Personal assistance was provided to 318 walk-in applicants and licensees in June 2019. On average, CSRs spent 15 minutes with each walk-in visitor. Records custodians ensure the state’s liquor records are safe, legible, and readily accessible for the Department’s archives, online services, and public records requests. Records custodians also process payments, transfer records between local governments and the state, and create electronic business forms and instructions.

Transaction	June 2019	FY 2019 Year to Date	FY 2018** Year End
New liquor licenses issued	315	6,284	4,270
Liquor licenses renewed	694	13,484	10,339
Special event permits issued	107	2,517	3,755
Interim permits issued	27	462	674
Exempt locations issued	18	201	159
Lottery licenses issued	5	31	26
Active liquor licenses*	14,807	14,807	14,482

* This number fluctuates daily depending on renewals, new applications, suspensions and revocations.

** Data discrepancies due to new license system implemented in the year.

The Department is required to approve or disapprove a license application within 105 days from the day the application is filed (A.R.S. § 201(E)). The time to process an application indicates how well the Department is fulfilling its mission to “efficiently license qualified applicants.” The goal is to issue Series 6-Bar, Series 7-Beer and Wine Bar, Series 9-Liquor Store, Series 10-Beer and Wine Store, and Series 12-Restaurant licenses in no more than 75 days.

License Type	Average Number of Days to Issue License – June 2019			
	Number of Applications	Average Time to Process	FY 2019 Running Average	FY 2018 Year End Average
Series 6-Bar	2	78	65	83
Series 7-Beer and Wine Bar	6	64	64	83
Series 9-Liquor Store	10	64	62	76
Series 10-Beer and Wine Store	17	64	67	85
Series 12-Restaurant	40	65	63	84

ADMINISTRATION SECTION

Administration is responsible for Budget and Finance, Procurement, Information Technology, Communications, Special Projects, Human Resources, Liquor Board Administration, and Policy Research. The Budget and Finance Unit tracks incoming revenues which include funding allocated to the Department, grants awarded to the Investigation Division, license fees, and fines. This unit coordinates revenue disbursement to the state and Arizona's 15 counties, accounts payable, and payroll processing. The Procurement Unit coordinates with ADOA in obtaining and evaluating resources and supplies with a goal of improving the cost efficiency of operations.

The Information Technology Unit provides desktop support and expertise in maximizing the utility of technology resources. The Communications and Special Projects Unit directs incoming and outgoing information, including media communications and requests, website design and content, and industry announcements and presentations. The Human Resources Unit manages a proper entrance and exit process for employees, participates in the creation, maintenance and distribution of departmental policies and procedures, and manages on-going employee training.

Collected Revenue by Fee Type

Source of Revenue	June 2019	FY 2019 Year to Date	FY 2018 Year End
FMV (Liquor License Lottery)	553,725	3,239,275	3,170,925
Applications	13,840	227,283	425,241
Licenses Issuances Fees	112,275	1,294,712	1,141,560
Licenses Renewals Fees	110,225	2,993,564	2,845,781
Interim Permit Fees	2,300	45,000	59,700
Agent Change	2,700	35,700	35,551
Fines (Liquor Law Violations)	21,600	424,400	328,476
Special Event (DHS)	3,250	80,135	72,500
Club (DES)	3,150	45,025	41,700
Penalty Fees (Late Renewals)	3,750	134,250	200,400
Copy Fees	141	1,977	1,623
Non-Use Surcharge	5,400	156,600	177,300
Audit Surcharge (J Fund)	6,960	187,260	182,550
Enforcement K Surcharge	19,390	436,310	422,415
Enforcement L Surcharge	17,920	368,670	363,210
Miscellaneous*	5,398	95,581	90,022
17W Direct Shipment License	6,075	57,150	54,675
17W Direct Shipment Renewal	0	122,750	74,025
Growlers	1,500	31,285	N/A
Samplings	940	31,410	N/A
Fingerprints Fees	3,850	56,038	53,522
Total Revenue Collected	\$894,389	\$10,064,375	\$9,741,176

* Acquisition of Control, Site Inspection, Extension of Premises, Co-Op, Person Transfer, BYOB, Location Transfer, Sampling.

STATE LIQUOR BOARD

The State Liquor Board consists of seven members who are appointed by the Governor. Arizona Revised Statutes (A.R.S.) Title 4 requires five of the members shall not be financially interested directly or indirectly in a business licensed to deal with spirituous liquors. Two members shall be engaged in business in the spirituous liquor industry, at least one of whom shall currently be a retail licensee or employee of a retail licensee. One member shall be a member of neighborhood association recognized by a county, city, or town. No more than four members may be of the same political party. No more than three members may be appointed from the same county.

Action	June 2019	FY 2019 Year to Date	FY 2018 Year End
Hearings Scheduled	3	32	33
Licenses Granted	1	3	14
Licenses Denied	0	6	2
Continuances Granted (Matters may be postponed to a subsequent hearing.)	1	7	4
Continuances Denied	0	0	0
Applications Withdrawn (Applicants may withdraw their applications.)	1	12	5
Appeals Heard (Applicants and licensees have the right to appeal a decision made by the Director or the Board.)	0	2	1
Rehearings Requested (A rehearing of a case may be requested by the Board, the applicant, or an interested party.)	0	2	3
Hearings Cancelled (If the reason for the protest is clearly removed or satisfied, the Director may request the Board to cancel the hearing.)	0	0	4

LIQUOR BOARD MEMBERS	
Troy L. Campbell (R) Chair Maricopa County No Financial Interest Term Expires January 18, 2021	Walter W. Jahn (R) Vice Chair Maricopa County Wholesaler Term Expires January 20, 2020
Michael N. Widener (R) Maricopa County No Financial Interest Term Expires January 18, 2021	Jeffrey K. Oravits (R) Coconino County Neighborhood Association No Financial Interest Term Expires January 21, 2019

INVESTIGATION DIVISION

It is the responsibility of the Investigation Division to ensure licensees comply with Arizona Revised Statutes (A.R.S.) Title 4 (Alcoholic Beverages) and Arizona Administrative Code (A.A.C.) Title 19 (Rule 19-1-101 through Rule 19-1-705). The division includes Investigations, Compliance, Audit, Industry Trade Practice, and Prevention. The primary functions of the Investigation Division are to:

Enforce Title 4 and Title 13 criminal laws to ensure compliance with statutes.
Investigate complaints regarding licensed establishments received from community members and local law enforcement personnel.
Conduct background investigations of liquor license applicants to determine if they have met Title 4 qualifications to possess a liquor license.
Conduct routine licensed business inspections to educate and prevent future violations.
Conduct Covert Underage Buyer (CUB) details to determine if a licensed establishment is in compliance with Title 4 regarding the sale and service of liquor only to persons age 21 and older.
Review police reports submitted by local law enforcement agencies to assess compliance and when one or more violations are found, submit reports to the Compliance Unit for accountability.
Work with licensees and their staff regarding Fake IDs and changes to Title 4 and A.A.C. Title 19 to ensure compliance.
Track industry trade practices to ensure compliance with Title 4 and A.A.C. Title 19.
Monitor and perform audits of two types of licensed establishments: hotel/motel with restaurant (Series 11) and restaurants (Series 12).
Collaborate with law enforcement agencies statewide on the application of Title 4, with emphasis on the Administrative Law process.
Develop and implement enforcement plans for the sale and service of liquor at large scale, public "special events" where attendance of more than 1,000 people is expected.
Educate students about legal, physical, and emotional outcomes that can occur when alcohol is consumed by persons under the age of 21.
Work with community members to ensure that licensed establishments positively impact neighborhoods.

DIVISION STATISTICS

Achievements	June 2019	FY 2019 Year to Date	FY 2018 Year End
Officer-to-Liquor License Ratio (Nonsupervisory staff of ten full time sworn officers)	1:1,481	1:1,481	1:1,456
Citations			
Total Citations Issued (Number of citations issued by an investigator for administrative, criminal, and underage violations)	15	471	428
Citations Issued to Underage (Number of citations written to underage persons who were found in violation of Title 4)	6	389	421
Violations			
Criminal Counts Charged (Number of counts charged by an investigator when person is in violation of Title 4, Title 13 or Title 28)	25	858	758
Administrative Counts Charged (Number of administrative counts charged by an investigator when a liquor law violation was found at a liquor-licensed establishment)	36	489	531
Underage Violations (Number of counts charged by an investigator for a liquor law violation involving an underage person)	18	890	732
Compliance			
Routine Liquor Inspections (Number of establishments randomly inspected to ensure they are operating in compliance with Title 4)	20	225	260
Actioned (Administrative) Complaints (Number of administrative citations issued and scheduled for an administrative hearing)	0	99	165
Compliance Case Reports Submitted	8	105	225
Non-Actioned (Criminal) Complaints (Number of incoming complaints to the Investigation Division reporting a liquor law violation)	28	485	399
Investigation			
Site Inspections Completed	36	481	481
On-View Violation Case Reports (Level 1 high priority involving underage, over service, and/or act of violence)	5	44	143
Total Achievements*	704	21,625	9,918

*Including police report reviews and completed protests not listed above

LAW ENFORCEMENT SPECIAL DETAIL

- Covert Underage Buyer Program (CUB) – Detective Schrimpf and Detective Williams
- CUB – Detective Barchak and Detective Schrimpf
- CUB – Detective Barchak and Detective Trevizo
- CUB – Detective Carruthers in Apache County
- Sergeant Palubeskie and Detective Webb attended Lessons from the Holocaust training
- Wrong-way driving investigation – Detective Zacarias
- Local Governing Body training at DLLC (38 attendees) – Detective Williams
- Title 4 Train the Trainers at DLLC (23 attendees) – Detective Williams
- Alcohol Awareness training for Maricopa County Sheriff’s Office (MCSO) Explorers (28 attendees) – Detective Webb
- Title 4 training for MCSO Academy (12 officers) – Detective Webb
- Alcohol Awareness training in Nogales (33 attendees) – Detective Webb
- Alcohol Awareness-Fake ID trainings in Scottsdale (2 classes/68 attendees) – Detective Webb
- Alcohol Awareness training in Phoenix (15 attendees) – Detective Webb
- Title 4 training for a Matforce symposium in Prescott (93 attendees) – Detective Webb
- Alcohol Awareness for Avondale Explorers (5 attendees) – Detective Webb
- Title 4 training for Navajo Nation Police Academy (19 recruits) – Detective Carruthers
- Governor’s Office of Youth, Faith and Family (GOYFF) outreach in Kingman – Detective Sanchez

COVERT UNDERAGE BUYER PROGRAM

In an effort to curb the sale of liquor to underage persons, the Department utilizes the Covert Underage Buyer (CUB) program, which was instituted in May 2003. This program provides the resources necessary for investigating reported complaints of licensed businesses suspected of underage liquor law violations. When the Department has reasonable suspicion a licensed establishment is selling liquor to underage customers, a CUB will be sent in to attempt to purchase liquor. CUBs are between the ages of 16 and 19 and are carefully trained by Detectives. The Department also provides CUB program training to all Arizona law enforcement agencies.

Action	June 2019	FY 2019 Year to Date	FY 2018 Year End	May 2003 to June 2019
Locations Investigated	14	185	118	4,321
Number That Sold to CUB	3	42	32	1,364
Percentage of Establishments That Sold to CUB	21.4%	22.7%	27.1%	31.5%
Administrative Citations Issued	8	123	77	3,283
Criminal Citations Issued	6	98	47	2,571

UNDERAGE VIOLATIONS

Statute and Violation	Number of Counts Charged in June 2019	Number of Counts Charged in FY 2019	Number of Counts Charged in FY 2018
A.R.S. § 4-241(A) Failure to request ID from underage; accepting unauthorized forms of ID	4	58	49
A.R.S. § 4-241(K) Accepting unauthorized IDs	0	0	2
A.R.S. § 4-241(L) Underage who uses false ID to buy alcohol	0	137	75
A.R.S. § 4-241(M) Underage who solicits another person for alcohol	0	7	0
A.R.S. § 4-241(N) Underage who uses of false ID to gain entry to a liquor business	0	32	23
A.R.S. § 4-241(P) Person purchasing alcohol for underage	0	0	0
A.R.S. § 4-244(9) Furnishing alcohol to an underage; underage in possession/consumption	4	338	274
A.R.S. § 4-244(20) Consuming spirituous liquor in public place, thoroughfare or gathering	0	4	1
A.R.S. § 4-244(41) Underage with alcohol in system	6	188	218
A.R.S. § 13-2907.01 False reporting to law enforcement agencies	0	3	1
A.R.S. § 13-3613 Contributing to delinquency and dependency of a child	0	2	2
A.R.S. § 28-3478.1 Unlawful use of driver license	4	111	59
A.R.S. § 28-3478.2 Lend ID to another person	0	0	2
A.R.S. § 28-3478.3 Using another person's driver license	0	10	9
Total Violations	18	890	715

Ages of Underaged Cited This Month	<15	15	16	17	18	19	20
							6

AUDIT STATISTICS

The Audit Unit monitors and performs audits of Series 11-Hotel/Motel with Restaurant and Series 12-Restaurant, to determine whether licensees are complying with A.R.S. § 4-205.02 by deriving at least 40% of their gross revenue from the sale of food and 60% from the sale of liquor. The Audit Unit refers violations to the Compliance Unit.

Active Restaurant-Type Licenses	June 2019	FY 2019 Year to Date Average	FY 2018 Year End
Hotel/Motel w/Restaurant (Series 11)	190	191	184
Restaurant (Series 12)	3,979	3,970	3,856
Total Restaurant-Type Licenses	4,169	4,162	4,039
Auditor-to-Liquor License Ratio <small>(Two full time auditors)</small>	2,085	2,081	1:2,020
Audit Action		Year to Date Total	FY 2018 Year End
Audits Completed	4	41	2
Audits Passed	3	27	0
Audits Failed	1	10	0
Audits Inconclusive/Audit Not Performed	0	4	0
Locations granted one year to continue operation	0	4	0
Open Audit Cases		Year to Date Average	FY 2018 Year End
Audits in progress	12	8	2
Open cases w/projected ratio of >37%	8	7	0
Open cases w/projected ratio between 30 to 37%	4	2	2
Open cases w/projected ratio of <30%	0	0	0
Locations being monitored	92	97	95
Source of Revenue		Year to Date Total	FY 2018 Year End
Assessed fine revenue	\$250	\$70,300	\$59,500
Collected fine revenue	\$8,000	\$44,250	\$34,875

COMPLIANCE STATISTICS

The Compliance Unit imposes disciplinary actions against licensees for violations of state liquor laws. The Compliance Unit is responsible for determining an appropriate course of disciplinary action which may consist of verbal or written warnings, consent agreements, or referral for a full administrative hearing.

Action	June 2019	FY 2019 Year to Date	FY 2018 Year End
Revocations	0	0	0
Suspensions	2	6	2
Surrenders	1	22	7
Divestitures	0	2	0
Administrative Complaints	0	0	0
Decisions and Orders	0	2	2
Cases Received	15	592	632
Cases Completed	3	66	119
Cases in Progress	86	600	516
Warning Letter Issued	13	38	72
Cases Sent to the Office of Administrative Hearings	0	3	6
Fines Collected	\$20,275	\$378,550	\$290,000
Cases Adjudicated	28	346	303
Action Resulting From Underage Violations			
Licenses Suspended	0	1	0
Licenses Revoked	0	0	0
Fines Collected	\$41,905	\$72,905	\$43,875

UPCOMING EVENTS AND MILESTONES

2019 Arizona Liquor License Lottery

Of the 21 types of liquor licenses available in Arizona, the Bar, Beer & Wine Bar, and Liquor Store licenses (Series 6, 7 and 9 respectively) are transferrable. A person may apply for a transferrable license under three circumstances:

- When the state creates new licenses based on a county population increase of 10,000 for Series 6 and 9 licenses, or 5,000 for Series 7 licenses within the past fiscal year,
- When the Director decides to make revoked or reverted licenses available in the liquor license lottery, and
- When a licensee decides to sell a transferrable liquor license on the open market.

Based on population increase, fifty-seven (57) new licenses are available for the 2019 liquor license lottery. The affected counties are Coconino, Maricopa, Mohave, Navajo, Pima, and Pinal. Concerning revoked and reverted licenses, the Director approved the following additional licenses.

- One (1) Coconino Series 6 license
- One (1) La Paz County Series 6 license
- One (1) Pima Series 9 license
- One (1) Santa Cruz Series 6 license

2019 Lottery Fees & Due Dates Table	
Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204	
Activity	Deadline
DLLC post lottery documents on website	Friday, July 19, 2019
Lottery entry period (ends at 3:00 p.m. on August 9, 2019) (3-weeks)	Monday, July 22, 2019 through Friday, August 9, 2019
FMV auditor/drawing facilitator review of number of entry applications (1-week)	Friday, August 16, 2019
Random selection drawing (set up @ 8 a.m., commence @ 10 a.m.) (2-weeks)	Wednesday, August 28, 2019
DLLC post randomly selected applicants on website (1-day)	Thursday, August 29, 2019
Selected applicants submit non-refundable 50% deposit (by 3 p.m., first day of business 105 days after drawing)	Thursday, December 12, 2019
Final 50% FMV balance due the earlier of: 1) Within five (5) business days after the Dept. of Liquor notifies the applicant that the license is ready for issuance. 2) The first business day 180 days after the initial 50% deposit payment was due. 3) In either case, without exception, failure to submit the payment will result in an automatic forfeiture of the right to apply for the license and any previously paid fees.	Tuesday, June 9, 2020
Final date for entrants to establish a location and submit applications and fees (36 months after the random selection drawing)	Monday, August 29, 2022
Lottery notes regarding local governing bodies: <ul style="list-style-type: none"> • Local governments must post lottery entry applications for 20 days. • Local governments have 60 days to submit recommendation regarding lottery applicants to DLLC. • When DLLC receives a local government recommendation, a 15-day waiting period must pass prior to DLLC issuing the license. 	

2018 Lottery Fees & Due Dates Table			
Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204			
County	Series 6 (Bar)	Series 7 (Beer & Wine Bar)	Series 9 (Liquor Store)
Coconino	2 available	1 available	1 available
Fair Market Value	\$83,404.00	\$19,333.50	\$144,750.00
50% Deposit*	\$41,702.00	\$9,666.75	\$72,375.00
Final Payment*	\$41,702.00	\$9,666.75	\$72,375.00
Application Fee*	\$100	\$100	\$100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Gila	0 available	1 available	0 available
Fair Market Value	N/A	\$8,101.50	N/A
50% Deposit*	N/A	\$4,050.75	N/A
Final Payment*	N/A	\$4,050.75	N/A
Application Fee*	N/A	\$100	N/A
Fingerprint Fee*	N/A	\$22 / \$35	N/A
Issuance Fee**	N/A	vary	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
La Paz	1 available	0 available	0 available
Fair Market Value	\$31,614.50	N/A	N/A
50% Deposit*	\$15,807.25	N/A	N/A
Final Payment*	\$15,807.25	N/A	N/A
Application Fee*	\$100	N/A	N/A
Fingerprint Fee*	\$22 / \$35	N/A	N/A
Issuance Fee**	vary	N/A	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Maricopa	8 available	15 available	8 available
Fair Market Value	\$94,650.00	\$36,350.00	\$253,450.00
50% Deposit*	\$47,325.00	\$18,175.00	\$126,725.00
Final Payment*	\$47,325.00	\$18,175.00	\$126,725.00
Application Fee*	\$100	\$100	\$100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Mohave	1 available	1 available	1 available
Fair Market Value	\$134,454.00	\$24,348.00	\$393,437.50
50% Deposit*	\$67,227.00	\$12,174.00	\$196,718.75
Final Payment*	\$67,227.00	\$12,174.00	\$196,718.75
Application Fee*	\$100	\$100	\$100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov

*Non-refundable fees

**Fees will vary based on the date the license is issued.

2018 Lottery Fees & Due Dates Table			
Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204			
County	Series 6 (Bar)	Series 7 (Beer & Wine Bar)	Series 9 (Liquor Store)
Navajo	0 available	1 available	0 available
Fair Market Value	N/A	\$6,745.50	N/A
50% Deposit*	N/A	\$3,372.75	N/A
Final Payment*	N/A	\$3,372.75	N/A
Application Fee*	N/A	\$100	N/A
Fingerprint Fee*	N/A	\$22 / \$35	N/A
Issuance Fee**	N/A	vary	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Pima	1 available	3 available	1 available
Fair Market Value	\$46,189.00	\$14,944.50	\$87,291.50
50% Deposit*	\$23,094.50	\$7,472.25	\$43,645.75
Final Payment*	\$23,094.50	\$7,472.25	\$43,645.75
Application Fee*	\$100	\$100	\$100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Pinal	4 available	5 available	2 available
Fair Market Value	\$31,400.00	\$12,500.00	\$105,100.00
50% Deposit*	\$15,700.00	\$6,250.00	\$52,550.00
Final Payment*	\$15,700.00	\$6,250.00	\$52,550.00
Application Fee*	\$100	\$100	\$100
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	\$22 / \$35
Issuance Fee**	vary	vary	vary
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Santa Cruz	2 available	1 available	0 available
Fair Market Value	\$34,510.00	\$6,229.00	N/A
50% Deposit*	\$17,255.00	\$3,114.50	N/A
Final Payment*	\$17,255.00	\$3,114.50	N/A
Application Fee*	\$100	\$100	N/A
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	N/A
Issuance Fee**	vary	vary	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov
Yavapai	0 available	1 available	0 available
Fair Market Value	N/A	\$30,166.50	N/A
50% Deposit*	N/A	\$15,083.25	N/A
Final Payment*	N/A	\$15,083.25	N/A
Application Fee*	N/A	\$100	N/A
Fingerprint Fee*	N/A	\$22 / \$35	N/A
Issuance Fee**	N/A	vary	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov

*Non-refundable fees

**Fees will vary based on the date the license is issued.

2018 Lottery Fees & Due Dates Table			
Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204			
County	Series 6 (Bar)	Series 7 (Beer & Wine Bar)	Series 9 (Liquor Store)
Yuma	2 available	1 available	0 available
Fair Market Value	\$60,000.00	\$12,381.50	N/A
50% Deposit*	\$30,000.00	\$6,190.75	N/A
Final Payment*	\$30,000.00	\$6,190.75	N/A
Application Fee*	\$100	\$100	N/A
Fingerprint Fee*	\$22 / \$35	\$22 / \$35	N/A
Issuance Fee**	vary	vary	N/A
Local Gov Fees	Contact Local Gov	Contact Local Gov	Contact Local Gov

*Non-refundable fees

**Fees will vary based on the date the license is issued.

END OF JUNE 2019 REPORT TO THE GOVERNOR