Arizona Department of Liquor Licenses and Control



July 2018 Governor's Monthly Report

(REVISED 2/20/19)

STATE OF ARIZONA
DEPARTMENT OF LIQUOR LICENSES AND CONTROL
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Mission Statement

To protect public safety and support economic growth through the responsible sale and consumption of liquor, and to efficiently license qualified applicants.

Vision Statement

We envision being a leader in state liquor licensing and enforcement, focused entirely on delivering exceptional services that meet customers needs and enrich the communities we serve.

FY 2019 STRATEGIC PLAN

We endeavor to realize the Governor's vision of "government at the speed of business," applying effort in key areas tied to our mission. As developing practitioners of the Arizona Management System (AMS), staff potential to improve performance results is strong. A commitment to continuous improvement through AMS, plus leveraging and developing talent is needed to lean out processes plus optimize resources.

| Goals | Goal Performance Indicator(s) | Objectives FY 2019 |
|---|--|--|
| 1: Enrich technology tools and opportunities | # of agency services offered on-line # of system tools improved # of license jobs done in public portal | A) Beginning November 2018, grow customer e-license system use to 15% for those who are existing customers with an email address on record B) Increase the number of licensing services offered on-line from 3% to 60% C) Identify five (5) licensing system enhancements and implement D) By October 1, 2018, create e-licensing webpage with tool link and FAQs to enrich customer use of new licensing system |
| 2: Accelerate agency performance | AMS-driven continuous improvement wins Employee engagement scores | A) Identify five continuous improvement wins (from anywhere across the agency) and implement B) Seek outside professional development training for 30% of civilian staff C) Provide avenues to increase Licensing Section effectiveness by addressing workload and time impacts D) Create standard written work for resolving license renewals with outstanding compliance actions by March 31, 2019 |
| 3: Promote and act to create safe communities | Sales of alcohol to underage persons Over service Acts of violence | A) When notified by Arizona DPS of a collision, investigate 100% of licensees in wrong way driver cases on Arizona freeways wherein a Title 4 violation is a contributing factor, significant injury or death occurred, and a direct causal link exists between a licensed entity and the driver of the responsible vehicle B) Complete investigative breakthrough project efforts to reduce the sale of alcohol to persons under 21 by 50% by December 31, 2018 C) Execute 235 youth outreach and education training deliveries targeting abstinence of alcohol |

LICENSING AND ADMINISTRATION DIVISION LICENSING SECTION

Licensing is responsible for issuing liquor licenses to qualified applicants and providing exceptional customer service to the public. Current licensing staff includes six customer service representatives (CSRs), three records custodians, and a licensing manager. CSRs answer questions and assist licensees with completing required paperwork. Personal assistance was provided to 252 walk-in applicants and licensees in July 2018. On average, CSRs spent 45 minutes with each walk-in visitor. Records custodians ensure the state's liquor records are safe, legible, and readily accessible for the Department's archives, online services, and public records requests. Records custodians also process payments, transfer records between local governments and the state, and create electronic business forms and instructions.

| Transaction | July 2018 | FY 2019 Year to Date | FY 2018** Year End |
|------------------------------|-----------|-------------------------|-----------------------|
| New liquor licenses issued | 486 | 486 | 4,270 |
| Liquor licenses renewed | 774 | 774 | 10,339 |
| Special event permits issued | 107 | 107 | 3,755 |
| Interim permits issued | 42 | 42 | 674 |
| Exempt locations issued | 18 | 18 | 159 |
| Lottery licenses issued | 3 | 3 | 26 |
| Active liquor licenses* | 13,997 | 13,997 | 14,482 |

^{*} This number fluctuates daily depending on renewals, new applications, suspensions and revocations.

The Department is required to approve or disapprove a license application within 105 days from the day the application is filed (A.R.S. § 201(E)). The time to process an application indicates how well the Department is fulfilling its mission to "efficiently license qualified applicants." The goal is to issue Series 6-Bar, Series 7-Beer and Wine Bar, Series 9-Liquor Store, Series 10-Beer and Wine Store, and Series 12-Restaurant licenses in no more than 75 days.

| | Average Number of Days to Issue License – July 2018 | | | | | | |
|----------------------------------|---|-------------------------|-------------------------------|-----------------------------|--|--|--|
| License Type | Number of Applications | Average Time to Process | FY 2019 Running Average | FY 2018 Year End Average | | | |
| Series 6-Bar | 16 | 76 | 76 | 83 | | | |
| Series 7-Beer and Wine Bar | 10 | 73 | 73 | 83 | | | |
| Series 9-Liquor Store | 2 | 76 | 76 | 76 | | | |
| Series 10-Beer and Wine Store | 52 | 79 | 79 | 85 | | | |
| Series 12-Restaurant | 70 | 73 | 73 | 84 | | | |

^{**} Data discrepancies due to new license system implemented in the year.

ADMINISTRATION SECTION

Administration is responsible for Budget and Finance, Procurement, Information Technology, Communications, Special Projects, Human Resources, Liquor Board Administration, and Policy Research. The Budget and Finance Unit tracks incoming revenues which include funding allocated to the Department, grants awarded to the Investigation Division, license fees, and fines. This unit coordinates revenue disbursement to the state and Arizona's 15 counties, accounts payable, and payroll processing. The Procurement Unit coordinates with ADOA in obtaining and evaluating resources and supplies with a goal of improving the cost efficiency of operations.

The Information Technology Unit provides desktop support and expertise in maximizing the utility of technology resources. The Communications and Special Projects Unit directs incoming and outgoing information, including media communications and requests, website design and content, and industry announcements and presentations. The Human Resources Unit manages a proper entrance and exit process for employees, participates in the creation, maintenance and distribution of departmental policies and procedures, and manages on-going employee training.

Collected Revenue by Fee Type

| Source of Revenue | July 2018 | FY 2019 Year to Date | FY 2018 Year End |
|---|-----------|-------------------------|---------------------|
| FMV (Liquor License Lottery) | 248,075 | 248,075 | 3,170,925 |
| Applications | 22,803 | 22,803 | 425,241 |
| Licenses Issuances Fees | 218,900 | 218,900 | 1,141,560 |
| Licenses Renewals Fees | 178,298 | 178,298 | 2,845,779 |
| Interim Permit Fees | 3,700 | 3,700 | 59,700 |
| Agent Change | 1,550 | 1,550 | 35,551 |
| Fines (Liquor Law Violations) | 26,813 | 26,813 | 328,475 |
| Special Event (DHS) | 2,500 | 2,500 | 72,500 |
| Club (DES) | 5,850 | 5,850 | 41,700 |
| Penalty Fees (Late Renewals) | 9,600 | 9,600 | 200,400 |
| Copy Fees | 398 | 398 | 1,623 |
| Non-Use Surcharge | 12,600 | 12,600 | 177,300 |
| Audit Surcharge (J Fund) | 11,280 | 11,280 | 182,550 |
| Enforcement K Surcharge | 26,775 | 26,775 | 422,415 |
| Enforcement L Surcharge | 23,835 | 23,835 | 363,210 |
| Miscellaneous* | 6,695 | 6,695 | 90,022 |
| 17W Direct Shipment License | 3,150 | 3,150 | 54,675 |
| 17W Direct Shipment Renewal | 0 | 0 | 74,025 |
| Growlers | 1,275 | 1,275 | N/A |
| Samplings | 1,420 | 1,420 | N/A |
| Fingerprints Fees | 4,598 | 4,598 | 53,522 |
| Total Revenue Collected * Acquisiton of Control Site Inspection Expansion of Promi | \$810,115 | \$810,115 | \$9,741,172 |

^{*} Acquisiton of Control, Site Inspection, Extension of Premises, Co-Op, Person Transfer, BYOB, Location Transfer, Sampling.

STATE LIQUOR BOARD

The State Liquor Board consists of seven members who are appointed by the Governor. Arizona Revised Statutes (A.R.S.) Title 4 requires five of the members shall not be financially interested directly or indirectly in a business licensed to deal with spirituous liquors. Two members shall be engaged in business in the spirituous liquor industry, at least one of whom shall currently be a retail licensee or employee of a retail licensee. One member shall be a member of neighborhood association recognized by a county, city, or town. No more than four members may be of the same political party. No more than three members may be appointed from the same county.

| Action | July 2018 | FY 2019 Year to Date | FY 2018 Year End |
|---|-----------|-------------------------|---------------------|
| Hearings Scheduled* | 2 | 2 | 33 |
| Licenses Granted | 0 | 0 | 14 |
| Licenses Denied | 0 | 0 | 2 |
| Continuances Granted (Matters may be postponed to a subsequent hearing.) | 2 | 2 | 4 |
| Continuances Denied | 0 | 0 | 0 |
| Applications Withdrawn (Applicants may withdraw their applications.) | 0 | 0 | 5 |
| Appeals Heard (Applicants and licensees have the right to appeal a decision made by the Director or the Board.) | 0 | 0 | 1 |
| Rehearings Requested (A rehearing of a case may be requested by the Board, the applicant, or an interested party.) | 0 | 0 | 3 |
| Hearings Cancelled (If the reason for the protest is clearly removed or satisfied, the Director may request the Board to cancel the hearing.) | 0 | 0 | 4 |

| LIQUOR BOARD MEMBERS | | | | | |
|---|---|--|--|--|--|
| Michael J. Troyan (I) Chair Maricopa County Retailer Term Expires January 18, 2021 | Troy L. Campbell (R) Vice Chair Maricopa County No Financial Interest Term Expires January 18, 2021 | | | | |
| Michael N. Widener (R) Maricopa County No Financial Interest Term Expires January 18, 2021 | Jeffrey K. Oravits (R) Coconino County Neighborhood Association No Financial Interest Term Expires January 21, 2019 | | | | |
| Walter W. Jahn (R) Pima County Wholesaler Term Expires January 20, 2020 | | | | | |

INVESTIGATION DIVISION

It is the responsibility of the Investigation Division to ensure licensees comply with Arizona Revised Statutes (A.R.S.) Title 4 (Alcoholic Beverages) and Arizona Administrative Code (A.A.C.) Title 19 (Rule 19-1-101 through Rule 19-1-705). The division includes Investigations, Compliance, Audit, Industry Trade Practice, and Prevention. The primary functions of the Investigation Division are to:

| Enforce Title 4 and Title 13 criminal laws to ensure compliance with statutes. Investigate complaints regarding licensed establishments received from community members and local law enforcement personnel. Conduct background investigations of liquor license applicants to determine if they have met |
|---|
| and local law enforcement personnel. |
| 1 |
| Conduct background investigations of liquor license applicants to determine if they have met |
| |
| Title 4 qualifications to possess a liquor license. |
| Conduct routine licensed business inspections to educate and prevent future violations. |
| Conduct Covert Underage Buyer (CUB) details to determine if a licensed establishment is in |
| compliance with Title 4 regarding the sale and service of liquor only to persons age 21 and |
| older. |
| Review police reports submitted by local law enforcement agencies to assess compliance and |
| when one or more violations are found, submit reports to the Compliance Unit for |
| accountability. |
| Work with licensees and their staff regarding Fake IDs and changes to Title 4 and A.A.C. |
| Title 19 to ensure compliance. |
| Track industry trade practices to ensure compliance with Title 4 and A.A.C. Title 19. |
| Monitor and perform audits of two types of licensed establishments: hotel/motel with |
| restaurant (Series 11) and restaurants (Series 12). |
| Collaborate with law enforcement agencies statewide on the application of Title 4, with |
| emphasis on the Administrative Law process. |
| Develop and implement enforcement plans for the sale and service of liquor at large scale, |
| public "special events" where attendance of more than 1,000 people is expected. |
| Educate students about legal, physical, and emotional outcomes that can occur when alcohol |
| is consumed by persons under the age of 21. |
| Work with community members to ensure that licensed establishments positively impact |
| neighborhoods. |

DIVISION STATISTICS

| Achievements | July 2018 | FY 2019 Year to Date | FY 2018 Year End |
|---|-----------|----------------------------|---------------------|
| Officer-to-Liquor License Ratio (Nonsupervisory staff of ten full time sworn officers) | 1:1,399 | 1:1,399 | 1:1,456 |
| Citations | | | |
| Total Citations Issued (Number of citations issued by an investigator for administrative, criminal, and underage violations) | 18 | 18 | 428 |
| Citations Issued to Underage (Number of citations written to underage persons who were found in violation of Title 4) | 12 | 12 | 421 |
| Violations | | | |
| Criminal Counts Charged (Number of counts charged by an investigator when person is in violation of Title 4, Title 13 or Title 28) | 35 | 35 | 758 |
| Administrative Counts Charged (Number of administrative counts charged by an investigator when a liquor law violation was found at a liquor-licensed establishment) | 8 | 8 | 531 |
| Underage Violations (Number of counts charged by an investigator for a liquor law violation involving an underage person) | 34 | 34 | 732 |
| Tax Deficiency Charges (Number of tax delinquencies where a licensee is over 120-days late and owes more than \$250) | 0 | 0 | 44 |
| Compliance | | | |
| Routine Liquor Inspections (Number of establishments randomly inspected to ensure they are operating in compliance with Title 4) | 20 | 20 | 260 |
| Actioned (Administrative) Complaints (Number of administrative citations issued and scheduled for an administrative hearing) | 10 | 10 | 165 |
| Compliance Case Reports Submitted | 8 | 8 | 225 |
| Non-Actioned (Criminal) Complaints (Number of incoming complaints to the Investigation Division reporting a liquor law violation) | 31 | 31 | 399 |
| Investigation | | | |
| Site Inspections Completed | 57 | 57 | 481 |
| On-View Violation Case Reports (Level 1 high priority involving underage, over service, and/or act of violence) | 3 | 3 | 143 |
| Total Achievements* | 676 | 676 | 9,918 |

^{*}Including police report reviews and completed protests not listed above

LAW ENFORCEMENT SPECIAL DETAIL

- Covert Underage Buyer Program (CUB) Detective Barchak and Detective Webb
- CUB Detective Carruthers and Detective Sanchez
- CUB Detective Carruthers and Detective Barchak
- Community Anti-Drug Coalitions of America (CADCA) Mid-Year Training Institute in Kissimee, Florida Detective Webb
- Northwestern Alcohol Conference in Boise, Idaho Sergeant Palubeskie, Detective Fletcher, Detective Sanchez, Detective Barchak, Detective Williams
- Direct to Consumer Shipping; Multi Facet Approach to Special Events; and Fake I.D.'s trainings at Northwestern Alcohol Conference in Boise, Idaho (60 total attendees) Detective Williams)
- Title 4 Train-the-Trainers in Phoenix (22 attendees) Detective Williams
- Fake I.D. Training at Mesa Academy (20 officers) Detective Webb
- Governor's Office of Youth, Faith and Family (GOYFF) Training in Nogales (27 attendees) Detective Webb
- GOYFF Training in Kingman Detective Sanchez
- Public relations meeting with the Navajo Nation Detective Carruthers

COVERT UNDERAGE BUYER PROGRAM

In an effort to curb the sale of liquor to underage persons, the Department utilizes the Covert Underage Buyer (CUB) program, which was instituted in May 2003. This program provides the resources necessary for investigating reported complaints of licensed businesses suspected of underage liquor law violations. When the Department has reasonable suspicion a licensed establishment is selling liquor to underage customers, a CUB will be sent in to attempt to purchase liquor. CUBs are between the ages of 16 and 19 and are carefully trained by Detectives. The Department also provides CUB program training to all Arizona law enforcement agencies.

| Action | July 2018 | FY 2019 Year to Date | FY 2018 Year End | May 2003 to July 2018 |
|---|-----------|----------------------------|---------------------|-----------------------|
| Locations Investigated | 10 | 10 | 118 | 4,169 |
| Number That Sold to CUB | 4 | 4 | 32 | 1,329 |
| Percentage of Establishments That Sold to CUB | 40% | 40% | 27.1% | 31.9% |
| Administrative Citations Issued | 7 | 7 | 77 | 3,201 |
| Criminal Citations Issued | 4 | 4 | 47 | 2,498 |

UNDERAGE VIOLATIONS

| Statute and Violation | Number of Counts Charged in July 2018 | Number of Counts Charged in FY 2019 | Number of Counts Charged in FY 2018 |
|---|--|--|--|
| A.R.S. § 4-241(A) | | | |
| Failure to request ID from underage; accepting unauthorized forms of ID | 5 | 5 | 49 |
| A.R.S. § 4-241(K) | 0 | 0 | 2 |
| Accepting unauthorized IDs | 0 | 0 | 2 |
| A.R.S. § 4-241(L) | 4 | 4 | 7.5 |
| Underage who uses false ID to buy alcohol | 4 | 4 | 75 |
| A.R.S. § 4-241(M) | | | |
| Underage who solicits another person for | 0 | 0 | 0 |
| alcohol | | | |
| A.R.S. § 4-241(N) | | | |
| Underage who uses of false ID to gain entry to | 1 | 1 | 23 |
| a liquor business | | | |
| A.R.S. § 4-241(P) | 0 | 0 | 0 |
| Person purchasing alcohol for underage | U | U | U |
| A.R.S. § 4-244(9) | | | |
| Furnishing alcohol to an underage; underage in | 16 | 16 | 274 |
| possession/consumption | | | |
| A.R.S. § 4-244(20) | | | |
| Consuming spirituous liquor in public place, | 0 | 0 | 1 |
| thoroughfare or gathering | | | |
| A.R.S. § 4-244(41) | 4 | 4 | 218 |
| Underage with alcohol in system | | | 210 |
| A.R.S. § 13-2907.01 | 1 | 1 | 1 |
| False reporting to law enforcement agencies | - | - | - |
| A.R.S. § 13-3613 | | | |
| Contributing to delinquency and dependency of | 0 | 0 | 2 |
| a child | | | |
| A.R.S. § 28-3478.1 | 0 | 0 | 59 |
| Unlawful use of driver license | - | - | - |
| A.R.S. § 28-3478.2 | 0 | 0 | 2 |
| Lend ID to another person | | | |
| A.R.S. § 28-3478.3 | 3 | 3 | 9 |
| Using another person's driver license | 24 | 24 | 717 |
| Total Violations | 34 | 34 | 715 |

| Ages of Underaged Cited | <15 | 15 | 16 | 17 | 18 | 19 | 20 |
|-------------------------|-----|----|----|----|----|----|----|
| This Month | 0 | 0 | 0 | 0 | 1 | 6 | 5 |

AUDIT STATISTICS

The Audit Unit monitors and performs audits of Series 11-Hotel/Motel with Restaurant and Series 12-Restaurant, to determine whether licensees are complying with A.R.S. § 4-205.02 by deriving at least 40% of their gross revenue from the sale of food and 60% from the sale of liquor. The Audit Unit refers violations to the Compliance Unit.

| Active Restaurant-Type Licenses | July 2018 | FY 2019 Year to Date Average | FY 2018 Year End |
|--|-----------|------------------------------------|---------------------|
| Hotel/Motel w/Restaurant (Series 11) | 186 | 186 | 184 |
| Restaurant (Series 12) | 3,925 | 3,925 | 3,856 |
| Total Restaurant-Type Licenses | 4,111 | 4,111 | 4,040 |
| Auditor-to-Liquor License Ratio (Two full time auditors) | 1:2,056 | 1:2,056 | 1:2,020 |
| Audit Action | | Year to Date Total | FY 2018 Year End |
| Audits Completed | 4 | 4 | 2 |
| Audits Passed | 2 | 2 | 0 |
| Audits Failed | 0 | 0 | 0 |
| Audits Inconclusive/Audit Not Performed | 2 | 2 | 0 |
| Locations granted one year to continue operation | 0 | 0 | 0 |
| Open Audit Cases | | Year to Date Average | FY 2017 Year End |
| Audits in progress | 4 | 4 | 2 |
| Open cases w/projected ratio of >37% | 2 | 2 | 0 |
| Open cases w/projected ratio between 30 to 37% | 1 | 1 | 2 |
| Open cases w/projected ratio of <30% | 1 | 1 | 0 |
| Locations being monitored | 99 | 99 | 95 |
| Source of Revenue | | Year to Date Total | FY 2017 Year End |
| Assessed fine revenue | \$0 | \$0 | \$59,500 |
| Collected fine revenue | \$3,750 | \$3,750 | \$34,875 |

COMPLIANCE STATISTICS

The Compliance Unit imposes disciplinary actions against licensees for violations of state liquor laws. The Compliance Unit is responsible for determining an appropriate course of disciplinary action which may consist of verbal or written warnings, consent agreements, or referral for a full administrative hearing.

| Action | July 2018 | FY 2019 Year to Date | FY 2018 Year End | |
|--|-----------|-------------------------|---------------------|--|
| Revocations | 0 | 0 | 0 | |
| Suspensions | 0 | 0 | 2 | |
| Surrenders | 1 | 1 | 7 | |
| Divestitures | 0 | 0 | 0 | |
| Administrative Complaints | 0 | 0 | 0 | |
| Decisions and Orders | 0 | 0 | 2 | |
| Cases Received | 14 | 14 | 632 | |
| Cases Completed | 3 | 3 | 119 | |
| Cases in Progress | 11 | 11 | 516 | |
| Warning Letter Issued | 0 | 0 | 72 | |
| Cases Sent to the Office of Administrative Hearings | 0 | 0 | 6 | |
| Fines Collected | \$40,200 | \$40,200 | \$290,000 | |
| Cases Adjudicated | 29 | 29 | 303 | |
| Average Fine | \$1,386 | \$1,386 | \$957 | |
| Action Resulting From Underage Violations | | | | |
| Licenses Suspended | 0 | 0 | 0 | |
| Licenses Revoked | 0 | 0 | 0 | |
| Fines Collected | \$0 | \$0 | \$43,875 | |

UPCOMING EVENTS AND MILESTONES

2018 Arizona Liquor License Lottery

Of the 21 types of liquor licenses available in Arizona, the Bar, Beer & Wine Bar, and Liquor Store licenses (Series 6, 7 and 9 respectively) are transferrable. A person may apply for a transferrable license under three circumstances:

- When the state creates new licenses based on a county population increase of 10,000 for Series 6 and 9 licenses, or 5,000 for Series 7 licenses within the past fiscal year,
- When the Director decides to make revoked or reverted licenses available in the liquor license lottery, and
- When a licensee decides to sell a transferrable liquor license on the open market.

| 2018 Lottery Fees & Due Dates Table Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204 | | | | |
|---|---|--|--|--|
| Activity | Deadline | | | |
| DLLC post lottery documents on website | Friday, September 28, 2018 | | | |
| Lottery entry period (ends at 3:00 p.m. on October 19, 2018) (3-weeks) | Monday, October 1, 2018 through Friday, October 19, 2018 | | | |
| FMV auditor/drawing facilitator review of number of entry applications (1-week) | Thursday, October 25, 2018 | | | |
| Random selection drawing (set up @ 8 a.m., commence @ 10 a.m.) (2-weeks) | Thursday, November 8, 2018 | | | |
| DLLC post randomly selected applicants on website (1-day) | Friday, November 9, 2018 | | | |
| Selected applicants submit non-refundable 50% deposit (by 3 p.m., first day of business 105 days after drawing) | Thursday, February 21, 2019 | | | |
| Final 50% FMV balance due the earlier of: 1) Within five (5) business days after the Dept. of Liquor notifies the applicant that the license is ready for issuance. 2) The first business day 180 days after the initial 50% deposit payment was due. 3) In either case, without exception, failure to submit the payment will result in an automatic forfeiture of the right to apply for the license and any previously paid fees. | Tuesday, August 20, 2019 | | | |
| Final date for entrants to establish a location and submit applications and fees (36 months after the random selection drawing) | Monday, November 8, 2021 | | | |

Lottery notes regarding local governing bodies:

- Local governments must post lottery entry applications for 20 days.
- Local governments have 60 days to submit recommendation regarding lottery applicants to DLLC.
- When DLLC receives a local government recommendation, a 15-day waiting period must pass prior to DLLC issuing the license.

| 2018 Lottery Fees & Due Dates Table | | | | | | |
|---|-------------------|-------------------------------|----------------------------|--|--|--|
| Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204 | | | | | | |
| County | Series 6 (Bar) | Series 7 (Beer & Wine Bar) | Series 9 (Liquor Store) | | | |
| Coconino | 0 available | 2 available | 0 available | | | |
| Fair Market Value | N/A | \$24,350 | N/A | | | |
| 50% Deposit* | N/A | \$12,175 | N/A | | | |
| Final Payment* | N/A | \$12,175 | N/A | | | |
| Application Fee* | N/A | \$100 | N/A | | | |
| Fingerprint Fee* | N/A | \$22 / \$35 | N/A | | | |
| Issuance Fee** | N/A | vary | N/A | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |
| Gila | 0 available | 1 available | 0 available | | | |
| Fair Market Value | N/A | \$10,000 | N/A | | | |
| 50% Deposit* | N/A | \$5,000 | N/A | | | |
| Final Payment* | N/A | \$5,000 | N/A | | | |
| Application Fee* | N/A | \$100 | N/A | | | |
| Fingerprint Fee* | N/A | \$22 / \$35 | N/A | | | |
| Issuance Fee** | N/A | vary | N/A | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |
| Maricopa | 8 available | 16 available | 8 available | | | |
| Fair Market Value | \$94,950 | \$35,950 | \$251,250 | | | |
| 50% Deposit* | \$47,475 | \$17,975 | \$125,625 | | | |
| Final Payment* | \$47,475 | \$17,975 | \$125,625 | | | |
| Application Fee* | \$100 | \$100 | \$100 | | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 | | | |
| Issuance Fee** | vary | vary | vary | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |
| Mohave | 1 available | 0 available | 0 available | | | |
| Fair Market Value | \$52,850 | N/A | N/A | | | |
| 50% Deposit* | \$26,425 | N/A | N/A | | | |
| Final Payment* | \$26,425 | N/A | N/A | | | |
| Application Fee* | \$100 | N/A | N/A | | | |
| Fingerprint Fee* | \$22 / \$35 | N/A | N/A | | | |
| Issuance Fee** | vary | N/A | N/A | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |
| Navajo | 0 available | 0 available | 1 available | | | |
| Fair Market Value | N/A | N/A | \$43,900 | | | |
| 50% Deposit* | N/A | N/A | \$21,950 | | | |
| Final Payment* | N/A | N/A | \$21,950 | | | |
| Application Fee* | N/A | N/A | \$100 | | | |
| Fingerprint Fee* | N/A | N/A | \$22 / \$35 | | | |
| Issuance Fee** | N/A | N/A | vary | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |
| Pima | 1 available | 2 available | 1 available | | | |
| Fair Market Value | \$41,850 | \$16,550 | \$105,850 | | | |
| 50% Deposit* | \$20,925 | \$8,275 | \$52,925 | | | |
| Final Payment* | \$20,925 | \$8,275 | \$52,925 | | | |
| Application Fee* | \$100 | \$100 | \$100 | | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 | | | |
| Issuance Fee** | vary | vary | vary | | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | | |

^{*}Non-refundable fees
**Fees will vary based on the date the license is issued

| 2018 Lottery Fees & Due Dates Table Lottery statute & rule: A.R.S. §4-206.01 and A.A.C. R19-1-204 | | | | | |
|---|-------------------|-------------------|-------------------|--|--|
| Carratur | Series 6 | Series 7 | Series 9 | | |
| County | (Bar) | (Beer & Wine Bar) | (Liquor Store) | | |
| Pinal | 3 available | 3 available | 2 available | | |
| Fair Market Value | \$45,750 | \$13,200 | \$106,000 | | |
| ,50% Deposit* | \$22,875 | \$6,600 | \$53,000 | | |
| Final Payment* | \$22,875 | \$6,600 | \$53,000 | | |
| Application Fee* | \$100 | \$100 | \$100 | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 | | |
| Issuance Fee** | vary | vary | vary | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | |
| Santa Cruz | 1 available | 1 available | 0 available | | |
| Fair Market Value | \$41,563 | \$9,636 | N/A | | |
| 50% Deposit* | \$20,781.50 | \$4,818 | N/A | | |
| Final Payment* | \$20,781.50 | \$4,818 | N/A | | |
| Application Fee* | \$100 | \$100 | N/A | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | N/A | | |
| Issuance Fee** | vary | vary | N/A | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | |
| Yavapai | 2 available | 2 available | 1 available | | |
| Fair Market Value | \$63,750 | \$28,000 | \$89,000 | | |
| 50% Deposit* | \$31,875 | \$14,000 | \$44,500 | | |
| Final Payment* | \$31,875 | \$14,000 | \$44,500 | | |
| Application Fee* | \$100 | \$100 | \$100 | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | \$22 / \$35 | | |
| Issuance Fee** | vary | vary | vary | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | |
| Yuma | 2 available | 1 available | 0 available | | |
| Fair Market Value | \$56,650 | \$15,500 | N/A | | |
| 50% Deposit* | \$28,325 | \$7,750 | N/A | | |
| Final Payment* | \$28,325 | \$7,750 | N/A | | |
| Application Fee* | \$100 | \$100 | N/A | | |
| Fingerprint Fee* | \$22 / \$35 | \$22 / \$35 | N/A | | |
| Issuance Fee** | vary | vary | N/A | | |
| Local Gov Fees | Contact Local Gov | Contact Local Gov | Contact Local Gov | | |

END OF JULY 2018 REPORT TO THE GOVERNOR

^{*}Non-refundable fees
**Fees will vary based on the date the license is issued