Arizona Department of Liquor Licenses and Control



March 2020 Governor's Monthly Report

(REVISED 9/9/20)

STATE OF ARIZONA DEPARTMENT OF LIQUOR LICENSES AND CONTROL JOHN COCCA, DIRECTOR

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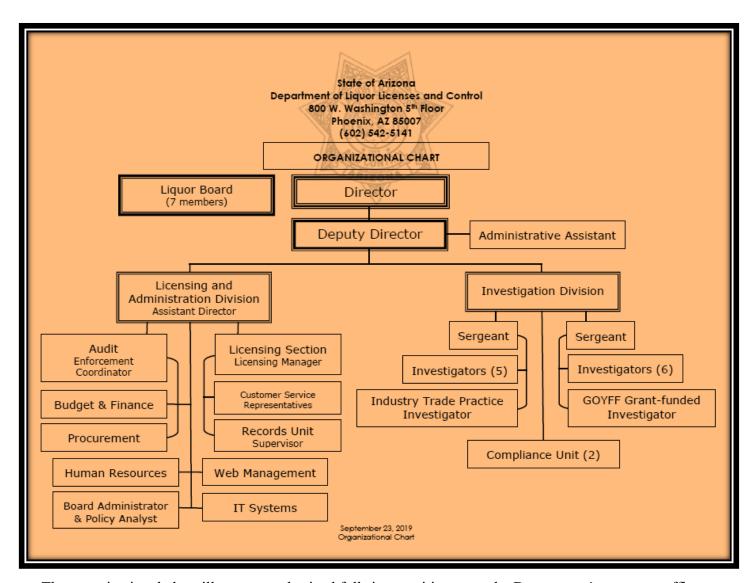


Mission Statement

To protect public safety and support economic growth through the responsible sale and consumption of liquor, and to efficiently license qualified applicants.

Vision Statement

We envision being a leader in state liquor licensing and enforcement, focused entirely on delivering exceptional services that meet customers' needs and enrich the communities we serve.



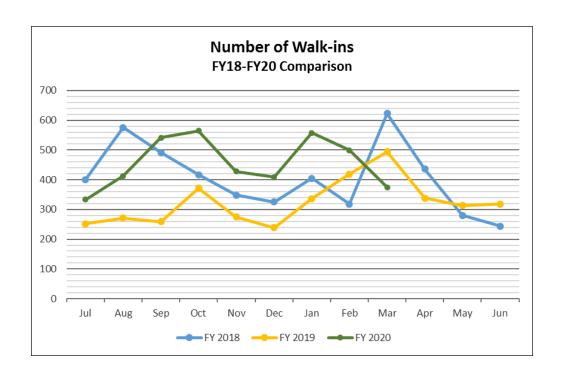
The organizational chart illustrates authorized full-time positions, not the Department's current staffing.

LICENSING AND ADMINISTRATION DIVISION

Transaction	March 2020	FY 2020 Year to Date	FY 2019 Year End
New liquor licenses issued	436	4,185	5,836
Liquor licenses renewed	2,022	11,179	13,280
Special event permits issued	203	2,351	3,108
Interim permits issued	46	368	462
Exempt locations issued	27	213	209
Lottery licenses issued	4	24	31
Active liquor licenses*	14,805	14,805	14,807

^{*} This number fluctuates daily depending on renewals, new applications, suspensions and revocations.

	Average Number of Days to Issue License – March 2020								
License Type	Number of Applications	Average Time to Process	FY 2020 Running Average	FY 2019 Year End Average					
Series 6-Bar	5	78	70	65					
Series 7-Beer and Wine Bar	5	74	71	64					
Series 9-Liquor Store	2	84	70	62					
Series 10-Beer and Wine Store	17	80	70	67					
Series 12-Restaurant	30	71	70	63					



Collected Revenue by Fee Type

Source of Revenue	March 2020	FY 2020 Year to Date	FY 2019 Year End
FMV (Liquor License Lottery)	196,719	3,934,135	3,239,275
Applications	22,840	187,060	227,283
Licenses Issuances Fees	101,063	1,018,513	1,294,712
Licenses Renewals Fees	970,063	1,243,947	2,338,700
Interim Permit Fees	4,500	35,700	45,000
Agent Change	2,400	26,700	35,700
Fines (Liquor Law Violations)	35,700	472,374	424,400
Special Event (DHS)	6,265	61,065	80,135
Club (DES)	0	35,675	45,025
Penalty Fees (Late Renewals)	6,300	74,400	134,250
Copy Fees	279	1,491	1,977
Non-Use Surcharge	17,700	198,900	156,600
Audit Surcharge (J Fund)	56,790	149,550	187,260
Enforcement K Surcharge	71,015	369,985	436,310
Enforcement L Surcharge	43,145	323,395	368,670
Miscellaneous*	10,668	90,243	95,581
17W Direct Shipment License	5,625	42,100	57,150
17W Direct Shipment Renewal	23,200	151,275	122,750
Growlers	13,500	26,850	31,285
Samplings	500	26,480	31,410
Fingerprints Fees	5,614	46,622	56,038
Total Revenue Collected	\$1,593,885	\$9,611,210	\$10,064,375

^{*} Acquisition of Control, Site Inspection, Extension of Premises, Co-Op, Person Transfer, BYOB, Location Transfer, Sampling.

State Liquor Board

Action	March 2020	FY 2020 Year to Date	FY 2019 Year End	
Hearings Scheduled	3	17	32	
Licenses Granted	1	5	3	
Licenses Denied	0	3	6	
Continuances Granted	0	2	7	
Continuances Denied	0	0	0	
Applications Withdrawn	2	3	9	
Appeals Heard	0	3	2	
Rehearings Requested	0	0	2	
Hearings Cancelled	0	1	0	

Audit Statistics

Active Restaurant-Type Licenses	March 2020	FY 2020 Year to Date Average	FY 2019 Year End
Hotel/Motel w/Restaurant (Series 11)	195	197	190
Restaurant (Series 12)	4,138	4,061	3,980
Total Restaurant-Type Licenses	4,333	4,258	4,170
Auditor-to-Liquor License Ratio	1:2,167	1:2,129	1:2,085
Audit Action		Year to Date Total	FY 2019 Year End
Audits Completed	4	38	41
Audits Passed	2	24	27
Audits Failed	2	13	10
Audits Inconclusive/Audit Not Performed	0	1	4
Open Audit Cases		Year to Date Average	FY 2019 Year End
Audits Closed	4	4	N/A
Audits Initiated	3	4	N/A
Audits in Progress	5	9	12
Open Cases w/projected ratio of >37%	7	6	8
Open Cases w/projected ratio between 30 to 37%	2	3	4
Open Cases w/projected ratio of <30%	0	0	0
Locations granted one year to continue operation	0	1	4
Locations being monitored	103	90	92
Source of Revenue		Year to Date Total	FY 2019 Year End
Assessed Fine Revenue	\$6,500	\$33,500	\$70,300
Collected Fine Revenue	\$23,250	\$64,000	\$44,250

INVESTIGATION DIVISION

Division Statistics

March 2020	FY 2020 Year to Date	FY 2019 Year End
1:1,480	1:1,480	1:1,480
18	314	471
14	272	389
30	555	858
1,996	2,455	489
29	513	890
5	162	225
0	18	202
47	291	485
34	329	481
20	113	105
2,716	9,779	21,625
	2020 1:1,480 18 14 30 1,996 29 5 0 47 34 20	March 2020 Year to Date 1:1,480 1:1,480 18 314 14 272 30 555 1,996 2,455 29 513 5 162 0 18 47 291 34 329 20 113

^{*} Including police report reviews and completed protests not listed above

Covert Underage Buyer Program

In an effort to curb the sale of liquor to underage persons, the Department utilizes the Covert Underage Buyer (CUB) program, which was instituted in May 2003. This program provides the resources necessary for investigating reported complaints of licensed businesses suspected of underage liquor law violations. When the Department has reasonable suspicion a licensed establishment is selling liquor to underage customers, a CUB will be sent in to attempt to purchase liquor. CUBs are between the ages of 16 and 19 and are carefully trained by Detectives. The Department also provides CUB program training to all Arizona law enforcement agencies.

Action	March 2020	FY 2020 Year to Date	FY 2019 Year End
Locations Investigated	5	52	185
Number That Sold to CUB	1	10	42
Percentage of Establishments That Sold to CUB	20%	19%	22%
Administrative Citations Issued	2	25	123
Criminal Citations Issued	2	24	98

Underage Violations

Statute and Violation	Number of Counts Charged in March 2020	Number of Counts Charged in FY 2020	Number of Counts Charged in FY 2019
A.R.S. § 4-241(A) Failure to request ID from underage; accepting unauthorized forms of ID	3	19	58
A.R.S. § 4-241(K) Accepting unauthorized IDs	0	0	0
A.R.S. § 4-241(L) Underage who uses false ID to buy alcohol	8	85	137
A.R.S. § 4-241(M) Underage who solicits another person for alcohol	0	0	7
A.R.S. § 4-241(N) Underage who uses of false ID to gain entry to a liquor business	2	16	32
A.R.S. § 4-241(P) Person purchasing alcohol for underage	0	4	0
A.R.S. § 4-244(9) Furnishing alcohol to an underage; underage in possession/consumption	15	217	338
A.R.S. § 4-244(41) Underage with alcohol in system	1	90	188
A.R.S. § 13-3613 Contributing to delinquency and dependency of a child	0	2	2
A.R.S. § 28-3478.1 Unlawful use of driver license	0	67	111
A.R.S. § 28-3478.2 Lend ID to another person	0	0	0
A.R.S. § 28-3478.3 Using another person's driver license	0	8	10
Total Violations	29	510	890

Ages of Underaged Cited	<15	15	16	17	18	19	20
This Month	0	0	0	0	1	2	11

Law Enforcement Special Detail

- Covert Underage Buyer Program (CUB) Detective Fletcher and Detective Zacarias
- Alcohol Awareness training at Show Low High School (5 classes on two days) (94 students total)
 Detective Webb
- Alcohol Awareness training at Paradise Valley Police Department (8 civilians) Detective Webb
- Alcohol Awareness training at Phoenix Police Department/Laveen (37 civilians) Detective Webb
- Telework computer training, planning, and implementation entire Investigation Division

Compliance Statistics

Action	March 2020	FY 2020 Year to Date	FY 2019 Year End
Revocations	0	1	0
Suspensions	1	7	6
Surrenders	1	32	22
Divestitures	0	1	2
Administrative Complaints	0	2	0
Decisions and Orders	0	1	2
Cases Received	175	390	592
Cases Completed	20	51	66
Cases in Progress	155	339	600
Warning Letter Issued	4	12	38
Cases Sent to the Office of Administrative Hearings	0	0	3
Fines Collected	\$37,025	\$411,725	\$378,550
Cases Adjudicated	26	224	346
Action Resulting From Underage Violations			
Fines Collected	\$0	\$30,000	\$72,905

END OF MARCH 2020 REPORT TO THE GOVERNOR